

PUBLIC HEARING SCRIPT

**3310 Benzing Rd., LLC and/or
Individual(s) or Affiliate(s),
Subsidiary(ies), or Entity(ies) formed or
to be formed on its behalf Project**

Public Hearing to be held on February 24, 2020 at 10:00 a.m.,
at the Town of Orchard Park Town Offices located at 4295 South Buffalo Street
(1st Floor Lobby Conference Room), Orchard Park, New York 14127

ATTENDANCE:

Tod Cislo – Marathon Companies

☒ 1. WELCOME: Call to Order and Identity of Hearing Officer.

Hearing Officer: Welcome. This public hearing is now open; it is 10:00 a.m. My name is Beth O’Keefe. I am the Business Development Officer of the Erie County Industrial Development Agency, and I have been designated by the Agency to be the hearing officer to conduct this public hearing. This public hearing is being live-streamed and made accessible on the Agency’s website at www.ecidany.com.

☒ 2. PURPOSE: Purpose of the Hearing.

Hearing Officer: We are here to hold the public hearing on the 3310 Benzing Rd., LLC and/or Individual(s) or Affiliate(s), Subsidiary(ies), or Entity(ies) formed or to be formed on its behalf project. The transcript of this hearing will be reviewed and considered by the Agency in determination of this project. Notice of this hearing appeared in The Buffalo News on Wednesday, February 12, 2020.

☒ 3. PROJECT SUMMARY: Description of Project and Contemplated Agency Benefits.

Hearing Officer: The proposed project (the "Project") consists of: (i) a .25+/- acre portion of a parcel of land located at 3310 N. Benzing Road in the Town of Orchard Park, Erie County, New York (the “Land”) to be improved with a 10,000+/- SF high-bay addition to an existing warehouse and shipping facility (the “Improvements”); and (ii) the acquisition and installation by the Company of certain items of machinery, equipment and other tangible

personal property (the “Equipment”, and collectively with the Land and the Improvements, the “Facility”).

The proposed financial assistance contemplated by the Agency includes New York State and local sales and use tax exemption benefits and real property tax abatement benefits (in compliance with Agency's uniform tax exemption policy).

4. FORMAT OF HEARING: Review rules and manner in which the hearing will proceed.

Hearing Officer: All those in attendance are required to register by signing the sign-in sheet at the front of the room; you will not be permitted to speak unless you have registered. Everyone who has registered will be given an opportunity to make statements and/or comments on the Project.

If you have a written statement or comment to submit for the record, you may leave it at this public hearing, submit it on the Agency's website or deliver it to the Agency at 95 Perry Street, Suite 403, Buffalo, New York 14203. The comment period closes on March 24, 2020. There are no limitations on written statements or comments.

5. PUBLIC COMMENT: Hearing Officer gives the Public an opportunity to speak.

Hearing Officer: If anyone is interested in making a statement or comment, please raise your hand, state your name and address; if you are representing a company, please identify the company. I request that speakers keep statements and/or comments to 5 minutes, and if possible, 3 minutes.

Tod Cislo – President, Marathon Companies – There are two businesses at the 3310 location. I am the one asking for the opportunity for the ECIDA to assist us in a project to help us grow jobs, grow our business and become more efficient at what we do. We are a company that has been in the area since 1967. We started out in Cheektowaga and I have personally started working here back in 1989 and worked my way through the business and ultimately bought the business and moved it to the Orchard Park facility that we are currently in. At that time, we looked at the facilities that were available and it gave us the opportunity to enhance the business and at that time we thought that we had enough property and facility to do what we needed to do.

Since then the business has grown immensely and with the aspect of the growth whether its employees or its with the sales and things that we do throughout the country we are asking for the ECIDA to assist us with the ability to save on sales tax dollars and looking for some assistance in regards to the property tax side of the equation. It would be essential for us to receive these kinds of things to assist us in putting us in a position to be more effective and basically competitive with our major competitors in the United States. We are a name brand in the industry and as I said we have been around for 50 years. We are trying to do it right but we are running into situations of safety issues due to the fact of the confinement that we have right now. So adding this addition to the facility is extremely important and we do want to make this commitment but we need to have this additional assistance as we move forward

So, we are looking for any help and if anyone wants to see what we do they know where we are. I've never done this before so obviously this is the first time, its all new to us and it is important to understand that I am a local person. I have been in Erie County my entire life and the other thing that is extremely important is understanding that this business is now continuing to grow through family. I have my son that went away to college and he is now back and working for the company and my daughter is working here as well. We are just trying to ultimately continue the growth of this business and are trying to keep it here in Western New York because its close to our hearts. Thank you.

6. ADJOURNMENT:

As there were no further statements and/or comments, the Hearing Officer closed the public hearing at 10:07 a.m.

**SIGN IN SHEET
PUBLIC HEARING**

February 24, 2020, at 10:00 a.m.
at the Town of Orchard Park Town Offices located at 4295 South Buffalo Street
(1st Floor Lobby Conference Room), Orchard Park, New York 14127
regarding:

**3310 Benzing Rd., LLC and/or Individual(s) or Affiliate(s),
Subsidiary(ies), or Entity(ies) formed or to be formed on its behalf**

Project Location: 3310 N. Benzing Road, Orchard Park, New York 14127

Name	Company and/or Address	X box to speak/ comment
Tod Cislo	Marathon Roofing Products 3310 N. Benzing Road Orchard Park, New York 14127	X