

FIRST AMENDMENT TO AGENT AND FINANCIAL ASSISTANCE PROJECT AGREEMENT

THIS FIRST AMENDMENT TO AGENT AND FINANCIAL ASSISTANCE PROJECT AGREEMENT, dated as of December 18, 2019, is by and between the ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY, a public benefit corporation duly existing under the laws of the State of New York with offices at 95 Perry Street, Suite 403, Buffalo, New York 14203 (the "Agency") and 201 ELLICOTT COMMERCIAL, LLC, a limited liability company duly organized, validly existing and in good standing under the laws of the State of New York, with offices at 50 Fountain Plaza, Suite 500, Buffalo, New York 14202 ("Commercial LLC"), and 201 ELLICOTT, LLC, a limited liability company duly organized, validly existing and in good standing under the laws of the State of New York, with offices at 50 Fountain Plaza, Suite 500, Buffalo, New York 14202 ("Ellicott LLC" and together with the Commercial LLC, the "Company").

WITNESSETH:

WHEREAS, by Resolution dated August 28, 2019 (the "Resolution"), the Agency authorized Ellicott LLC, and any of its affiliates, subsidiaries, or entities formed or to be formed on its behalf, to undertake the Project and act as the agent of the Agency for the purposes of acquiring, constructing and equipping the Facility, subject to Ellicott LLC entering into an agent agreement with the Agency; and

WHEREAS, the Agency and Ellicott LLC entered into that certain Agent and Financial Assistance Project Agreement, dated as of October 11, 2019 (the "Agent Agreement"), whereby the Agency authorized the Ellicott LLC to act as its agent for the purposes of acquiring, constructing and/or equipping the Facility; and

WHEREAS, Ellicott LLC has notified the Agency that there was a change in ownership and the property upon which the Project is located is now owned by Commercial LLC as of December 18, 2019; and

WHEREAS, Commercial LLC is the wholly owned subsidiary of Ellicott LLC and as such, the two entities are affiliated; and

WHEREAS, the Company has requested that the Agency amend the Agent Agreement to also designate Commercial LLC as an agent of the Agency with respect to the Project; and

WHEREAS, the Agency requires a First Amendment to Agent Agreement be executed, and the Agency, Ellicott LLC, and Commercial LLC have agreed to execute the First Amendment to Agent Agreement to reflect the addition of Commercial LLC as an Agent of the Agency.

NOW THEREFORE, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties hereby agree as follows:

The Agent Agreement is amended as follows:

- 1. Ellicott LLC and the Agency hereby amend the Agent Agreement to add Commercial LLC as a party hereto.
- 2. The addition of Commercial LLC as included within the definition of the term "Company" such that the term "Company" shall mean Ellicott LLC and Commercial LLC, collectively.
- 3. Paragraph 5(a) of the Agent Agreement shall be amended and replaced by the following paragraph:
 - 5. Additional Provisions Respecting Insurance. (a) Such insurance may be written with deductible amounts comparable to those on similar policies carried by other companies engaged in businesses similar in size, character and other respects to those in which the Company is engaged. All policies evidencing such insurance shall provide for payment of the losses of the Company and the Agency as their respective interests may appear. The Company shall cause all contractors and agents of the Company undertaking the Project to carry and provide evidence of insurance as required within Section 4 of this Agent Agreement, with the Agency named as an additional insured.
- 4. An additional <u>Exhibit A</u>, <u>Exhibit B-1</u>, <u>Exhibit B-2</u> and <u>Exhibit G</u> are attached hereto, and shall be made part of, and incorporated into, the Agent Agreement with reference to Commercial LLC.

Unless otherwise amended pursuant to the terms contained herein, the terms of the Agent Agreement shall remain unchanged.

[The Balance of this Page Intentionally Left Blank]

IN WITNESS WHEREOF, the Agency and the Company have caused this First Amendment to Agent and Financial Assistance Project Agreement to be executed in their respective names, all as of the date first above written.

ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

By: Kur. M. Frala

Name: Karen M. Fiala Title: Vice President

201 ELLICOTT COMMERCIAL, LLC By: 201 EMicott, LLC, its sole Member

/ Ol well

By: Name: Paul F. Ciminelli

Title: President

201 ELLICOTT, LLC

By: Name: Paul F. Ciminelli

Title: President

AMENDED SALES TAX DOCUMENTS INCORPORATING 201 ELLICOTT COMMERCIAL, LLC

AMENDED EXHIBIT A

FORM OF NYS FORM ST-60 TO BE COMPLETED BY COMPANY AND FILED WITH THE NYS TAX DEPARTMENT IDA UNIT FOR EACH OF ITS SUBAGENTS WITHIN THIRTY (30) DAYS OF APPOINTMENT

[Attached Next Page]



Department of Taxation and Finance

IDA Appointment of Project Operator or Agent For Sales Tax Purposes

The industrial development agency or authority (IDA) **must** submit this form within **30 days** of the appointment of a project operator or agent, whether appointed directly by the IDA or indirectly by the operator or another agent.

For IDA use only

OA information								
lame of IDA				IDA project number (use OSC numbering system for projects after 1998)				
Erie County Industrial Development Age	140	1404-19-11A						
Street address				Telephone number				
95 Perry Street, Suite 403				(716) 856-6525				
City	State ZIP code			Email address (optional)				
Buffalo	NY	14203						
Project operator or agent infori	mation							
Name of IDA project operator or agent	Mark an .		Mark an X in the bo	X in the box if directly Employer identification or Social			cial Security number	
	appoint		appointed by the ID					
Street address			Tele	phone number		Primary opera		
			()		Yes	No ⊠	
City	State	ZIP code	Em	ail address (opt	onal)	-		
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Name of project 201 Ellicott, LLC and 201 Ellicott Comm Street address of project site								
225 Ellicott Street, and any lands located in Erie Co						d parties for the be	nefit of the project.	
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Instructions

When to file

An IDA must file this form within 30 days of the date they appoint any project operator or other person as agent of the IDA, for purposes of extending any sales and use tax exemptions.

Requirements to file

The IDA must file a separate form for each person it appoints as agent, whether directly or indirectly, and regardless of whether the person is the primary project operator or agent. If the IDA authorizes a project operator or agent to appoint other persons as agent of the IDA, the operator or agent making such an appointment must advise the IDA that it has done so, so that the IDA can file a form within 30 days of the date of the new agent's appointment. The IDA should not file this form for a person hired to work on an IDA project if that person is not appointed as agent of the IDA. The IDA should not file this form if they do not extend any sales or use tax exemption benefits for the project.

If an IDA modifies a project, such as by extending it beyond its original completion date, or by increasing or decreasing the amount of sales and use tax exemption benefits authorized for the project, they must, within 30 days of the change, file a new form with the new information.

If the information on this form changes

If an IDA amends, revokes, or cancels the appointment of an agent, or if an agent's appointment becomes invalid for any reason, the IDA, within 30 days, must send a letter to the address below for filing this form, indicating that the appointment has been amended, revoked, or cancelled, or is no longer valid, and the effective date of the change. They must attach to the letter a copy of the form it originally filed. The IDA should not send a letter for a form that is not valid merely because the *Completion date of project* has passed.

Mailing instructions

Mail completed form to:

NYS TAX DEPARTMENT IDA UNIT W A HARRIMAN CAMPUS ALBANY NY 12227-0866

Private delivery services – See Publication 55, Designated Private Delivery Services.

Privacy notification

New York State Law requires all government agencies that maintain a system of records to provide notification of the legal authority for any request for personal information, the principal purpose(s) for which the information is to be collected, and where it will be maintained. To view this information, visit our website, or, if you do not have Internet access, call and request Publication 54, *Privacy Notification*. See *Need help?* for the Web address and telephone number.

Need help?



Visit our website at www.tax.ny.gov

- · get information and manage your taxes online
- · check for new online services and features

Telephone assistance

Sales Tax Information Center:

518-485-2889

To order forms and publications:

518-457-5431

Text Telephone (TTY) or TDD equipment users

Dial 7-1-1 for the

New York Relay Service

AMENDED EXHIBIT B-1

NYS FORM ST-123

FOR

COMPANY

[Attached Next Page]



New York State Department of Taxation and Finance

Signature of purchaser or purchaser's representative (include title and relationship)

Type or print the name, title, and relationship that appear in the signature box

New York State Sales and Use Tax

Exhibit B-1

IDA Agent or Project Operator Exempt Purchase Certificate

Effective for projects beginning on or after June 1, 2014

This certificate is not valid unless all entries have been completed. Note: To be completed by the purchaser and given to the seller. See TSB-M-14(1.1)S, Sales Tax Reporting and Recordkeeping Requirements for Industrial Development Agencies and Authorities, for more information. Name of seller Name of agent or project operator 201 Ellicott, LLC and 201 Ellicott Commercial, LLC Street address Street address 50 Fountain Plaza, Suite 500 City, town, or village State ZIP code City, town, or village State ZIP code Buffalo NY 14202 Agent or project operator sales tax ID number (see instructions) Mark an X in one: Single-purchase certificate Blanket-purchase certificate (valid only for the project listed below) To the seller: You must identify the project on each bill and invoice for such purchases and indicate on the bill or invoice that the IDA or agent or project operator of the IDA was the purchaser. **Project information** I certify that I am a duly appointed agent or project operator of the named IDA and that I am purchasing the tangible personal property or services for use in the following IDA project and that such purchases qualify as exempt from sales and use taxes under my agreement with the IDA. Erie County Industrial Development Agency Name of project IDA project number (use OSC number) 201 Ellicott, LLC and 201 Ellicott Commercial, LLC 1404-19-11A Street address of project site 225 Ellicott Street City, town, or village State ZIP code Buffalo 14203 Enter the date that you were appointed agent or Enter the date that agent or project operator 12/31/21 status ends (mm/dd/yy) **Exempt purchases** (Mark an X in boxes that apply) A. Tangible personal property or services (other than utility services and motor vehicles or tangible personal property installed in a qualifying motor vehicle) used to complete the project, but not to operate the completed project B. Certain utility services (gas, propane in containers of 100 pounds or more, electricity, refrigeration, or steam) used to complete the project, but not to operate the completed project C. Motor vehicle or tangible personal property installed in a qualifying motor vehicle Certification: I certify that the above statements are true, complete, and correct, and that no material information has been omitted. I make these statements and issue this exemption certificate with the knowledge that this document provides evidence that state and local sales or use taxes do not apply to a transaction or transactions for which I tendered this document and that willfully issuing this document with the intent to evade any such tax may constitute a felony or other crime under New York State Law, punishable by a substantial fine and a possible jail sentence. I understand that this document is required to be filed with, and delivered to, the vendor as agent for the Tax Department for the purposes of Tax Law section 1838 and is deemed a document required to be filed with the Tax Department for the purpose of prosecution of offenses. I also understand that the Tax Department is authorized to investigate the validity of tax exclusions or exemptions claimed and the accuracy of any information entered on this document.

Instructions

To the purchaser

You may use Form ST-123 if you:

- have been appointed as an agent or project operator by an industrial development agency (IDA) and
- the purchases qualify for exemption from sales and use tax as described in the IDA contract.

You may use Form ST-123 as a single-purchase certificate or as a blanket certificate covering the first and subsequent purchases qualifying for the project listed.

Agent or project operator sales tax ID number — If you are registered with the Tax Department for sales tax purposes, you must enter your sales tax identification number on this certificate. If you are not required to be registered, enter *N/A*.

Industrial development agencies and authorities (IDAs) are public benefit corporations under General Municipal Law Article 18-A and the Public Authorities Law, for the purpose of promoting, developing, encouraging, and assisting in the acquisition, construction, reconstruction, improvement, maintenance, equipping, and furnishing of industrial, manufacturing, warehousing, commercial, research, and recreational facilities in New York State.

IDAs are exempt from the payment of sales and use tax on their purchases, in accordance with Tax Law section 1116(a)(1). However, IDAs do not normally make direct purchases for projects. Commonly, IDAs instead appoint a business enterprise or developer, contractor, or subcontractor as its agent or project operator. Such purchases made by the agent or project operator, acting within the authority granted by the IDA, are deemed to be made by the IDA and therefore exempt from tax.

Example 1: IDA agreement with its agent or project operator states that contractor X may make all purchases of materials and equipment necessary for completion of the project, as agent for the IDA. Contractor X rents a backhoe and a bulldozer for site preparation, purchases concrete and lumber to construct a building, and purchases machinery to be installed in the building. All these purchases by contractor X as agent of the IDA are exempt from tax.

Example 2: IDA agreement with its agent or project operator states that contractor X may make all purchases of materials and equipment to be incorporated into the project, as agent for the IDA. Contractor X makes the same purchases as in Example 1. Since the concrete, lumber, and machinery will actually be incorporated into the project, contractor X may purchase these items exempt from tax. However, rental of the backhoe and bulldozer is not exempt since these transactions are normally taxable and the IDA agreement does not authorize contractor X to make such rentals as agent of the IDA.

A contractor or subcontractor not appointed as agent or project operator of an IDA must present suppliers with Form ST-120.1, *Contractor Exempt Purchase Certificate*, when making purchases that are ordinarily exempt from tax in accordance with Tax Law sections 1115(a)(15) and 1115(a)(16). For more information, see Form ST-120.1.

Exempt purchases

To qualify, the purchases must be made within the authority granted by the IDA and used to complete the project (not to operate the completed project).

- A. Mark box A to indicate you are purchasing tangible personal property and services (other than utility services and motor vehicles or tangible personal property installed in a qualifying motor vehicle) exempt from tax.
- B. Mark box B to indicate you are purchasing certain consumer utility services used in completing the project exempt from tax. This includes gas, electricity, refrigeration, and steam; and gas, electric, refrigeration, and steam services.
- C. Mark box C to indicate you are purchasing a motor vehicle or tangible personal property related to a qualifying motor vehicle exempt from tax.

Misuse of this certificate

Misuse of this exemption certificate may subject you to serious civil and criminal sanctions in addition to the payment of any tax and interest due. These include:

- A penalty equal to 100% of the tax due;
- · A \$50 penalty for each fraudulent exemption certificate issued;
- Criminal felony prosecution, punishable by a substantial fine and a possible jail sentence: and
- Revocation of your Certificate of Authority, if you are required to be registered as a vendor. See TSB-M-09(17)S, Amendments that Encourage Compliance with the Tax Law and Enhance the Tax Department's Enforcement Ability, for more information.

To the seller

When making purchases as agent or project operator of an IDA, the purchaser must provide you with this exemption certificate with all entries completed to establish the right to the exemption. You **must** identify the project on each bill and invoice for such purchases and indicate on the bill or invoice that the IDA or agent or project operator of the IDA was the purchaser.

As a New York State registered vendor, you may accept an exemption certificate in lieu of collecting tax and be protected from liability for the tax if the certificate is valid. The certificate will be considered valid if it is:

- · accepted in good faith;
- · in your possession within 90 days of the transaction; and
- properly completed (all required entries were made).

An exemption certificate is accepted in good faith when you have no knowledge that the exemption certificate is false or is fraudulently given, and you exercise reasonable ordinary due care. If you do not receive a properly completed certificate within 90 days after the delivery of the property or service, you will share with the purchaser the burden of proving the sale was exempt.

You must also maintain a method of associating an invoice (or other source docurnent) for an exempt sale with the exemption certificate you have on file from the purchaser. You must keep this certificate at least three years after the due date of your sales tax return to which it relates, or the date the return was filed, if later.

Privacy notification

The Commissioner of Taxation and Finance may collect and maintain personal information pursuant to the New York State Tax Law, including but not limited to, sections 5-a, 171, 171-a, 287, 308, 429, 475, 505, 697, 1096, 1142, and 1415 of that Law; and may require disclosure of social security numbers pursuant to 42 USC 405(c)(2)(C)(i).

This information will be used to determine and administer tax liabilities and, when authorized by law, for certain tax offset and exchange of tax information programs as well as for any other lawful purpose.

Information concerning quarterly wages paid to employees is provided to certain state agencies for purposes of fraud prevention, support enforcement, evaluation of the effectiveness of certain employment and training programs and other purposes authorized by law.

Failure to provide the required information may subject you to civil or criminal penalties, or both, under the Tax Law.

This Information is maintained by the Manager of Document Management, NYS Tax Department, W A Harriman Campus, Albany NY 12227; telephone (518) 457-5181.

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- · check for new online services and features

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speech disabilities using a TTY):

(518) 485-5082

(518) 457-5431

AMENDED EXHIBIT B-2

NYS FORM ST-123

FOR

SUBAGENTS OF COMPANY

[Attached Next Page]

New York State Department of Taxation and Finance New York State Sales and Use Tax Exhibit B-2

IDA Agent or Project Operator Exempt Purchase Certificate Effective for projects beginning on or after June 1, 2014

Name of seller	NI (1 1			
	Name of agent or project operator			
Street address	X Street address			
on oct address	Street address			
City, town, or village State ZIP code	City, town, or village		Otata	7/0 1
only, country of things	X		State	ZIP code
		S		
	Agent or project operator sales tax IE	J Humber (see instr	uctions)	
Mark an X in one: Single-purchase certificate Bi	anket-purchase certificate (valid	only for the pa	roject li	sted below)
To the seller: You must identify the project on each bill and invoice for such pure or project operator of the IDA was the purchaser.	chases and indicate on the bill o	or invoice that	the IDA	or agent
Project information I certify that I am a duly appointed agent or project operator of the named in the following IDA project and that such purchases qualify as exempt fro	IDA and that I am purchasing the ta m sales and use taxes under my ag	angible personal preement with th	l propert le IDA.	y or services for u
Name of IDA Erie County Industrial Development Agency				
Name of project 201 Ellicott, LLC and 201 Ellicott Commercial,	117	oproject number (i	use OSC n	umber)
Street address of project site 225 Ellicott Street				
City, town, or village Buffalo		State	,	ZIP code
		NY		14203
Enter the date that you were appointed agent or project operator (mm/dd/yy)	Enter the date that agent or prostatus ends (mm/dd/yy)	ject operator	1 2	/ 3 1 / 2 1
Enter the date that you were appointed agent or project operator (mm/dd/yy)		ject operator	12	
Enter the date that you were appointed agent or project operator (mm/dd/yy)	status ends (mm/dd/yy)	ject operator	person	/ 3 1 / 2 1
Enter the date that you were appointed agent or project operator (mm/dd/yy)	status ends (mm/dd/yy)	ject operator	person leted pi	/ 3 1 / 2 1 al property roject
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Enter the date that you were appointed agent or project operator (mm/dd/yy)	status ends (mm/dd/yy)	les or tangible erate the compricity, refrigera attion has been at state and loca ent with the intessible jail senten Lalso unders ta	person person person omitted, al sales cent to eva	al property roject I make these or use taxes do no ade any such tax derstand that this cition 1838 and is
Enter the date that you were appointed agent or project operator (mm/dd/yy)	status ends (mm/dd/yy)	les or tangible erate the compricity, refrigera attion has been at state and loca ent with the intessible jail senten Lalso unders ta	person pleted properties on the even all sales cent to even ce. I und aw sect not that to on this	al property roject I make these or use taxes do no ade any such tax derstand that this iden 1838 and is

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AMENDED EXHIBIT G

Payment in lieu of Taxes Estimated Due Dates and Payment Amounts

** Assumes Project Completion date is before the December 31, 2021 Tax Status Date SCHEDULE A

Project/PILOT Tax Year	Country	City/Salaal	Payment	
	County	City/School	Factor	
Project Year 1	2023	2022-2023	N/A-As if owned	
Project Year 2	2024	2023-2024	N/A-As if owned	
Project Year 3	2025	2024-2025	N/A-As if owned	
PILOT Year 1	2026	2025-2026	10%	
PILOT Year 2	2027	2026-2027	10%	
PILOT Year 3	2028	2027-2028	20%	
PILOT Year 4	2029	2028-2029	20%	
PILOT Year 5	2030	2029-2030	30%	
PILOT Year 6	2031	2030-2031	30%	
PILOT Year 7	2032	2031-2032	30%	

PILOT Year	% Payment	County PILOT Amount	Local PILOT Amount	School PILOT Amount	Total PILOT	Full Tax Payment w/o PILOT	Net Exemption
1	10%	\$1,466	\$5,644		\$7,110	\$71,098	\$63,988
2	10%	\$1,466	\$5,644	***************************************	\$7,110	\$71,098	\$63,988
3	20%	\$2,932	\$11,288		\$14,220	\$71,098	\$56,878
4	20%	\$2,932	\$11,288	and the state of t	\$14,220	\$71,098	\$56,878
5	30%	\$4,398	\$16,931	***************************************	\$21,329	\$71,098	\$49,769
6	30%	\$4,398	\$16,931	~~~	\$21,329	\$71,098	\$49,769
7	30%	\$4,398	\$16,931		\$21,329	\$71.098	\$49,769
TOTAL		\$21,990	\$84,657	***************************************	\$106,647	\$497,686	\$391,039

^{***} Estimates provided are based on current property tax rates and assessment value (current as of date of application submission) and have been calculated by IDA staff