

PUBLIC HEARING SCRIPT

**Carrier Terminal Services, Inc. and/or
Individual(s) or Affiliate(s),
Subsidiary(ies), or Entity(ies) formed or
to be formed on its behalf Project**

Public Hearing to be held on June 27, 2022 at 9:00 a.m.,
at the Town of Tonawanda, Town Board Conference Room #20, located at 2919 Delaware
Avenue, Kenmore, 14217

ATTENDANCE:

Joey Casullo - Speed Global Services/Carrier Terminal Services, Inc.

☒ 1. WELCOME: Call to Order and Identity of Hearing Officer.

Hearing Officer: Welcome. This public hearing is now open; it is 9:00 a.m. My name is Andrew Federick. I am the Business Development Officer of the Erie County Industrial Development Agency, and I have been designated by the Agency to be the hearing officer to conduct this public hearing. This public hearing is being live-streamed and made accessible on the Agency's website at www.ecidany.com.

☒ 2. PURPOSE: Purpose of the Hearing.

Hearing Officer: We are here to hold the public hearing on the Carrier Terminal Services, Inc. and/or Individual(s) or Affiliate(s), Subsidiary(ies), or Entity(ies) formed or to be formed on its behalf project. The transcript of this hearing will be reviewed and considered by the Agency in determination of this project. Notice of this hearing appeared in [The Buffalo News](#) on Thursday, June 9, 2022.

☒ 3. PROJECT SUMMARY: Description of Project and Contemplated Agency Benefits.

Hearing Officer: The proposed project (the "Project") consists of: (i) the acquisition by the Agency of a leasehold interest in certain property located on 380, 400, 408 and 416 Vulcan Street, Town of Tonawanda, Erie County, New York (the "Land"), (ii) the renovation on the Land of approximately 21 buildings consisting of approximately 176,399 square-feet to be utilized for warehousing and distribution (the "Improvements"), and (iii) the acquisition by the Company in and around the Improvements of certain items of machinery, equipment and other tangible personal property (the

“Equipment”; and, together with the Land and the Improvements, the “Facility”). The Facility will be initially operated and/or managed by the Company.

The proposed financial assistance contemplated by the Agency includes New York State and local sales and use tax exemption benefits, mortgage recording tax exemption benefits, and real property tax abatement benefits (in compliance with Agency's uniform tax exemption policy).

4. FORMAT OF HEARING: Review rules and manner in which the hearing will proceed.

Hearing Officer: All those in attendance are required to register by signing the sign-in sheet at the front of the room; you will not be permitted to speak unless you have registered. Everyone who has registered will be given an opportunity to make statements and/or comments on the Project.

If you have a written statement or comment to submit for the record, you may leave it at this public hearing, submit it on the Agency’s website or deliver it to the Agency at 95 Perry Street, Suite 403, Buffalo, New York 14203. The comment period closes on July 26, 2022. There are no limitations on written statements or comments.

5. PUBLIC COMMENT: Hearing Officer gives the Public an opportunity to speak.

Hearing Officer: If anyone is interested in making a statement or comment, please raise your hand, state your name and address; if you are representing a company, please identify the company. I request that speakers keep statements and/or comments to 5 minutes, and if possible, 3 minutes.

Joey Casullo - Speed Global Services/Carrier Terminal Services, Inc. We are the proposed company to do work on this property. It’s approximately 176,000 sq.ft. which currently only about 30,00 sq.ft. have active co’s (certificate of occupancy). The property has been vacant for over 5 years and is in quite disarray. It needs quite a bit of work. Between the current state of the supply chain & building products available, lead time and condition of the building deteriorating more and more daily, the use and the help of the ECIDA would be very beneficial to keep this project moving forward and allow us to make the changes and get these properties overtime back on the tax rolls and create some jobs for them.

6. ADJOURNMENT:

As there were no further statements and/or comments, the Hearing Officer closed the public hearing at 9:05 a.m.

**SIGN IN SHEET
PUBLIC HEARING**

June 27, 2022 at 9:00 a.m. at the Town of Tonawanda, Town Board Conference Room #20,
located at 2919 Delaware Avenue, Kenmore, 14217
regarding:

**Carrier Terminal Services, Inc. and/or Individual(s) or Affiliate(s),
Subsidiary(ies), or Entity(ies) formed or to be formed on its behalf**

Project Location: 380, 400, 408 and 416 Vulcan Street, Town of Tonawanda, Erie County, New York

Name	Company and/or Address	X box to speak/ comment
Joey Casullo	Speed Global Services/Carrier Terminal Services, Inc. 2299 Kenmore Avenue Buffalo, New York 14207	X

[Name and Address]
February 23, 2010
Page 4

