

THE

ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

AND

GREAT POINT STUDIO MANAGEMENT (B) QOZB, LLC

FIRST AMENDMENT TRANSACTION

Date of Transaction: March 1, 2023

Date of Recording: August 7, 2023

Property Located at: 1155 Niagara Street, City of Buffalo, Erie

County, New York 14213

SBL No.: 99.34-9-1.1

Prepared by:

Harris Beach PLLC 726 Exchange Street, Suite 1000 Buffalo, New York 14210

(716) 200-5050

2022 GREAT POINT STUDIO MANAGEMENT (B) QOZB, LLC PROJECT Closing Date: March 1, 2023

Erie County Industrial Development Agency "Agency" Great Point Studio Management (B) QOZB, LLC "Company"

TRANSCRIPT INDEX

Document Number Document Title

- 1. First Amendment to Lease Agreement and to Leaseback Agreement
- 2. Memorandum of First Amendment to Lease Agreement along with Form TP-584
- 3. Memorandum of First Amendment to Leaseback Agreement along with Form TP-584
- 4. First Amendment to Payment-in-Lieu-of-Tax Agreement between the Agency and the Company, with <u>revised</u> RP-412-a, and copy of PILOT Agreement dated September 1, 2022
- 5. Affected Taxing Jurisdiction Letter to the respective municipalities and proof of mailing of First Amendment to Payment-in-Lieu-of-Tax Agreement
- 6. Recording Receipt

FIRST AMENDMENT TO LEASE AGREEMENT AND TO LEASEBACK AGREEMENT

THIS FIRST AMENDMENT TO LEASE AGREEMENT AND TO LEASEBACK AGREEMENT, dated as of the 1st day of March, 2023, is by and between **GREAT POINT STUDIO MANAGEMENT** (B) QOZB, LLC, a limited liability company duly organized, validly existing and in good standing under the laws of the State of Delaware, duly qualified to do business in the State of New York, with offices at 28 Wells Avenue, Ground Floor, Yonkers, New York 10701 (the "Company") and **ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY**, a public benefit corporation duly existing under the laws of the State of New York with offices at 95 Perry Street, Suite 403, Buffalo, New York 14203 (the "Agency").

WITNESSETH:

WHEREAS, by lease agreement dated as of September 1, 2022 (the "Lease Agreement"), the Company leased to the Agency certain real property and improvements located at 1155 Niagara Street, City of Buffalo, Erie County, New York; and

WHEREAS, a memorandum of said Lease Agreement was recorded in the Office of the Erie County Clerk on September 19, 2022 in Liber 11407 of Deeds at Page 8809; and

WHEREAS, by leaseback agreement dated as of September 1, 2022 (the "Leaseback Agreement"), the Agency leased to the Company certain real property and improvements located at 1155 Niagara Street, City of Buffalo, Erie County, New York; and

WHEREAS, a memorandum of said Leaseback Agreement was recorded in the Office of the Erie County Clerk on September 19, 2022 in Liber 11407 of Deeds at Page 8815; and

WHEREAS, the Company and the Agency desire to amend the Lease Agreement and Leaseback Agreement for the purpose of extending the termination date to December 31, 2034.

NOW THEREFORE, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties hereby agree as follows:

The Lease Agreement and Leaseback Agreements are amended as follows:

- 1. Any references to the termination date in the Lease Agreement or Leaseback Agreement shall be changed from December 31, 2033 to December 31, 2034.
- 2. Unless otherwise amended pursuant to the terms contained herein, the terms of the Lease Agreement and Leaseback Agreement shall remain unchanged.

[The Balance of this Page Intentionally Left Blank]

IN WITNESS WHEREOF, the Company and the Agency have caused this First Amendment to Lease Agreement to be executed in their respective names, all as of the date first above written

above written. GREAT POINT STUDIO MANAGEMENT (B) QOZB, LLC, By: Name: Robert Halmi Title: Managing Partner ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY By: Name: Elizabeth A. O'Keefe Title: Vice President of Operations STATE OF NEW YORK **COUNTY OF ERIE**) SS.: day of June in the year 2023, before me, the undersigned, personally appeared ROBERT HALMI, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his capacity, and that by his signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument. JANE LIPPMAN PINKETT Notary Public, State of New York No. 01Pl5015505 STATE OF NEW YORK Qualified in Queens County **COUNTY OF ERIE**) SS.: Commission Expires duly 19 day of June in the year 2023, before me, the undersigned, personally appeared ELIZABETH A. O'KEEFE, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that she executed the same in her capacity, and that by her signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.

Notary Public

ATIQA Z ABIDI
Notary Public - State of New York
No. 01AB6432058
Qualified in Erie County
My Commission Expires 04/25/20

ERIE COUNTY CLERK'S OFFICE



County Clerk's Recording Page

Return to:

HARRIS BEACH 726 EXCHANGE ST STE 1000 BUFFALO, NY 14210

Party 1:

GREAT POINT STUDIO MANAGEMENT B OOZB LLC

Party 2:

Recording Fees:

RECORDING	\$35.00
COE CO \$1 RET	\$1.00
COE STATE \$14.25 GEN	\$14.25
COE STATE \$4.75 RM	\$4.75
TP584	\$10.00
MARKOFF FEE	\$0.50

Book Type: D Book: 11420 Page: 3250

Page Count:

Doc Type: MODIFY W/TP584

 Rec Date:
 08/07/2023

 Rec Time:
 10:31:42 AM

 Control #:
 2023134642

 UserID:
 Kristin

Trans #: 23105837

Document Sequence Number

TT2023000409

Consideration Amount: 1.00

BASIC MT	\$0.00
SONYMA MT	\$0.00
ADDL MT/NFTA	\$0.00
SP MT/M-RAIL	\$0.00
NY STATE TT	\$0.00
ROAD FUND TT	\$0.00

Total: \$65.50

STATE OF NEW YORK ERIE COUNTY CLERK'S OFFICE

WARNING – THIS SHEET CONSTITUTES THE CLERK'S ENDORSEMENT REQUIRED BY SECTION 319&316-a (5) OF THE REAL PROPERTY LAW OF THE STATE OF NEW YORK. DO NOT DETACH. THIS IS NOT A BILL.

Michael P. Kearns Erie County Clerk Record and Return to Box 138:
Harris Beach PLLC
726 Exchange Street, Suite 1000
Buffalo, New York 14210
Attn: Kathleen A. Drumm, Paralegal

MEMORANDUM OF FIRST AMENDMENT TO LEASE AGREEMENT

Pursuant to § 291-c of the Real Property Law

(Company to Agency)

THIS MEMORANDUM OF FIRST AMENDMENT TO LEASE AGREEMENT, dated as of March 1, 2023 (the "Memorandum of First Amendment to Lease Agreement"), is by and between **GREAT POINT STUDIO MANAGEMENT (B) QOZB, LLC**, a limited liability company duly organized, validly existing and in good standing under the laws of the State of Delaware, duly qualified to do business in the State of New York, with offices at 28 Wells Avenue, Ground Floor, Yonkers, New York 10701 (the "Company") and the **ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY**, a public benefit corporation duly existing under the laws of the State of New York with offices at 95 Perry Street, Suite 403, Buffalo, New York 14203 (the "Agency").

WHEREAS, by lease agreement dated as of September 1, 2022 (the "Lease Agreement"), the Company leased to the Agency certain real property and improvements located at 1155 Niagara Street, City of Buffalo, Erie County, New York; and

WHEREAS, a memorandum of said Lease Agreement was recorded in the Office of the Erie County Clerk on September 19, 2022 in Liber 11407 of Deeds at Page 8809; and

WHEREAS, the Agency and the Company desire to amend the Lease Agreement for the purpose of extending the termination date to December 31, 2034.

NOW THEREFORE, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties hereby agree as follows:

The Lease Agreement is amended as follows:

1. <u>Lease Term.</u> All references to the termination in the Lease Agreement, dated as of September 1, 2022 and the Memorandum of Lease Agreement, dated as of September 1, 2022, by and between the Company and the Agency (the "Lease Agreement") shall mean December 31, 2034.

[The Balance of this Page Intentionally Left Blank]

134442 MR-2-1

Signature and Acknowledgement page to Memorandum of First Amendment to Lease Agreement]

IN WITNESS WHEREOF, the Agency and the Company have caused this Memorandum of First Amendment to Lease Agreement to be executed as of the date first written above.

GREAT POINT STUDIO MANAGEMENT (B) QOZB, LLC. By: Name: Robert Halmi Title: Managing Partner **ERIE COUNTY INDUSTRIAL** DEVELOPMENT AGENCY By: Name: Elizabeth A. O'Keefe Title: Vice President of Operations day of 10 Me, 2023, before me, the undersigned, personally appeared ROBERT HALMI personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his capacity, and that by his signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the Notary Public, State of New York No. 01PiS015505 Qualified in Queens County Commission Expires day of June , 2023, before me, the undersigned, personally appeared ELIZABETH A. O'KEEFE, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that she executed the same in her capacity, and that by her signatures on the instrument, the individual, or the person upon behalf of which the individual acted, executed the

ATIQA Z ABIDI Notary Public - State of New York No. 01AB6432058 Qualified in Erie County ly Commission Expires 04/25/2026

STATE OF NEW YORK)

STATE OF NEW YORK)

On the 26th

COUNTY OF ERIE

) SS.:

) SS.:

COUNTY OF ERIE

instrument.

instrument.

NEW YORK STATE

Memo of Lease

Department of Taxation and Finance

TP-584 (9/19)

Recording office time stamp

Combined Real Estate Transfer Tax Return, Credit Line Mortgage Certificate, and Certification of Exemption from the Payment of Estimated Personal Income Tax

		P-584, before completing th	nis form. Print or type.			
Schedule A - Inform						
Grantor/Transferor	Name (if individual, last, first, middle initial) (mark an X if more than one grantor) Social Security number (SSN					
☐ Individual		Management (B) QOZB, L	LC			
☐ Corporation	Mailing address				SSN	
☐ Partnership	28 Wells Avenue, 0					
☐ Estate/Trust	City	State		ZIP code	Emplo	yer Identification Number (EIN)
☐ Single member LLC	Yonkers	NY		10701		84-3842502
Multi-member LLC	Single member's nam	ne if grantor is a single member	Γ LLC (see instructions)		Single	e member EIN or SSN
☐ Other						
Grantee/Transferee		first, middle initial) (mark an X	(if more than one grantee)		SSN	
☐ Individual	•	rial Development Agency				
	Mailing address				SSN	
☐ Partnership	95 Perry Street, Su	ite 403				
☐ Estate/Trust	City	State		ZIP code	EIN	
☐ Single member LLC	Buffalo	NY		14203		16-1090858
☐ Multi-member LLC	Single member's nam	e if grantee is a single membe	г LLC (see instructions)		Single	e member EIN or SSN
☐ Other						
Location and description		ed				
Tax map designation – Section, block & lot	SWIS code (six digits)	Street address		City, town, or v	llage	County
(include dots and dashes)	()					
99.34-9-1.1	140200	1155 Niagara Street		City of Buffalo		Erie
Type of property conveye	ed (mark an X in applic	cable box)		1		
1 One- to three-famil	* *		Data of convoyan	00 De	roontog	o of roal property
2 Residential cooper	•	Office building	Date of conveyan		_	e of real property
3 Residential condor		Four-family dwelling	03 01	1 0000	-	which is residential ty0.00 %
4 Vacant land	9	Other	month day	year lea		, ————————————————————————————————————
4 ☐ Vacant land 9 ☐ Other (see instructions) 5 ☑ Commercial/industrial						
5 Es Commercial/indust						
Condition of conveyance		f. Conveyance which o	consists of a	I. Option assi	anment (or surrender
(mark an X in all that apply)		mere change of iden	tity or form of		_	
a. Conveyance of fee	interest	ownership or organiz Form TP-584.1, Schedu	zation (attach n le F)	n. Leasehold a	assignme	ent or surrender
b. Acquisition of a contr	olling interset (state		, , , r	ı. 🗷 Leasehold g	grant	
percentage acquired	•	g. Conveyance for which previously paid will be			_	
percentage acquired		Form TP-584.1, Schedi		o. 🗌 Conveyance	∍ of an e	asement
c. Transfer of a contro	olling interest (state	·		. 🗷 Conveyance	a for whi	ch exemption
percentage transfe	•	h. Conveyance of cooper	rative apartment(s)	from transfe	r tax cla	imed (complete
_	•	. —		Schedule B		, ,
 d. ☐ Conveyance to cooccuporation 	perative housing	i. Syndication	0		of prop	erty partly within
corporation		_		and partly o	utside th	e state
e. 🔲 Conveyance pursua	ant to or in lieu of	j. Conveyance of air rights		_		
foreclosure or enfor	cement of security	development rights		. ∐ Conveyance	pursuant	t to divorce or separation
interest (attach Form	TP-584.1, Schedule E)	k. Contract assignment		. D Other (descri	iho)	
Con room ding office de	Amount			Other (descri		
For recording officer's use	Amount received		Date received		ı ransact	tion number
	Schodulo B. Dr.	ı e			1	
	Schedule B, Part	Ι Ψ	İ			

S	chedule B – Real estate transfer tax return (Tax Law Article 31)			
P	art 1 – Computation of tax due			
	1 Enter amount of consideration for the conveyance (if you are claiming a total exemption from tax, mark an X in the			
	Exemption claimed box, enter consideration and proceed to Part 3)	1.		00
	2 Continuing lien deduction (see instructions if property is taken subject to mortgage or lien)	2.		00
	3 Taxable consideration (subtract line 2 from line 1)	3.		00
	4 Tax: \$2 for each \$500, or fractional part thereof, of consideration on line 3	4.		00
	5 Amount of credit claimed for tax previously paid (see instructions and attach Form TP-584.1, Schedule G)	5.		00
	6 Total tax due* (subtract line 5 from line 4)	6.	0	00
Pá	art 2 – Computation of additional tax due on the conveyance of residential real property for \$1 million or more			
	1 Enter amount of consideration for conveyance (from Part 1, line 1)			00
	2 Taxable consideration (multiply line 1 by the percentage of the premises which is residential real property, as shown in Schedule A)	2.		00
	3 Total additional transfer tax due* (multiply line 2 by 1% (.01))		0	00
	art 3 – Explanation of exemption claimed on Part 1, line 1 <i>(mark an X in all boxes that apply)</i> ne conveyance of real property is exempt from the real estate transfer tax for the following reason:			
	Conveyance is to the United Nations, the United States of America, New York State, or any of their instrumental	ities, agen	icies.	
۳.	or political subdivisions (or any public corporation, including a public corporation created pursuant to agreement	or compa	ct	.
	with another state or Canada) conveyance is to a NYS industrial development agency		а	X
_			L	
b.	Conveyance is to secure a debt or other obligation		D	Ш
c.	Conveyance is without additional consideration to confirm, correct, modify, or supplement a prior conveyance		с	X
d.	Conveyance of real property is without consideration and not in connection with a sale, including conveyances of			$\overline{}$
	realty as bona fide gifts		d	Ш
_	Conveyance is given in connection with a tax sale		_	
e.	Conveyance is given in connection with a tax sale		С	Ш
f.	Conveyance is a mere change of identity or form of ownership or organization where there is no change in bene			
	ownership. (This exemption cannot be claimed for a conveyance to a cooperative housing corporation of real pro-			г
	comprising the cooperative dwelling or dwellings.) Attach Form TP-584.1, Schedule F		f	Ш
g.	Conveyance consists of deed of partition		g	
h	Conveyance is given pursuant to the federal Bankruptcy Act		h	\Box
I.	Conveyance consists of the execution of a contract to sell real property, without the use or occupancy of such property the granting of an option to purchase real property, without the use or occupancy of such property	operty, or	i	
j.	Conveyance of an option or contract to purchase real property with the use or occupancy of such property where			
	consideration is less than \$200,000 and such property was used solely by the grantor as the grantor's personal			
	and consists of a one-, two-, or three-family house, an individual residential condominium unit, or the sale of stoo			
	in a cooperative housing corporation in connection with the grant or transfer of a proprietary leasehold covering			
	individual residential cooperative apartment		j	
k.	Conveyance is not a conveyance within the meaning of Tax Law, Article 31, § 1401(e) (attach documents			
	supporting such claim)		k	
	The total tax (from Part 1, line 6 and Part 2, line 3 above) is due within 15 days from the date of conveyance. Make sounty clerk where the recording is to take place. For conveyances of real property within New York City, use For			

^{*} The total tax (from Part 1, line 6 and Part 2, line 3 above) is due within 15 days from the date of conveyance. Make check(s) payable to the county clerk where the recording is to take place. For conveyances of real property within New York City, use Form TP-584-NYC. If a recording is not required, send this return and your check(s) made payable to the **NYS Department of Taxation and Finance**, directly to the NYS Tax Department, RETT Return Processing, PO Box 5045, Albany NY 12205-0045. If not using U.S. Mail, see Publication 55, *Designated Private Delivery Services*.

Schedule C - Credit Line Mortgage Certifi	cate (Tax Law Artic	le 11)	
Complete the following only if the interest being This is to certify that: (mark an X in the appropriate		ee simple interest.	
1. The real property being sold or transferred	l is not subject to an c	outstanding credit line mortgage.	
2. The real property being sold or transferred is claimed for the following reason:	l is subject to an outsi	anding credit line mortgage. However, an exem	nption from the tax
a The transfer of real property is a transfer of real property (whether as a joint tenans	nsfer of a fee simple in ant, a tenant in comm	nterest to a person or persons who held a fee s on or otherwise) immediately before the transfe	imple interest in the er.
to one or more of the original obligor	s or (B) to a person o the transferor or such	related by blood, marriage or adoption to the or entity where 50% or more of the beneficial into related person or persons (as in the case of a efit of the transferor).	erest in such real
c The transfer of real property is a tran	nsfer to a trustee in ba	ankruptcy, a receiver, assignee, or other officer	of a court.
		mortgage is \$3 million or more, and the real proved by a one- to six-family owner-occupied re	
	t line mortgages may	ncipal amount secured is \$3 million or more as be aggregated under certain circumstances. So	
e Other (attach detailed explanation).			
3. The real property being transferred is present following reason:	ently subject to an ou	tstanding credit line mortgage. However, no tax	is due for the
a A certificate of discharge of the credi	t line mortgage is bei	ng offered at the time of recording the deed.	
b A check has been drawn payable for satisfaction of such mortgage will be		redit line mortgagee or mortgagee's agent for tl it is available.	ne balance due, and a
	fication of the mortga	ge). The maximum principal amount of debt or from tax is claimed and the tax of	obligation secured
Signature (both the grantors and grantees	must sign)		
The undersigned certify that the above information attachment, is to the best of their knowledge, true copy for purposes of recording the deed or other in Great Point Studio Management (B) QOZB, LLC	and complete, and au	thorize the person(s) submitting such form on t	
Ву:	Managing Partner	Be ANOKale	Vice President
Grantor signature Robert Halmi	Title	Grantee signature Elizabeth A. O'Keefe	Title
Grantor signature	Title	Grantee signature	Title
Reminder: Did you complete all of the required infi	ormation in Schedule	s A, B, and C? Are you required to complete So	hedule D? If vou

Reminder: Did you complete all of the required information in Schedules A, B, and C? Are you required to complete Schedule D? If you marked *e*, *f*, or *g* in Schedule A, did you complete Form TP-584.1? Have you attached your check(s) made payable to the county clerk where recording will take place? If no recording is required, send this return and your check(s), made payable to the *NYS Department of Taxation and Finance*, directly to the NYS Tax Department, RETT Return Processing, PO Box 5045, Albany NY 12205-0045. If not using U.S. Mail, see Publication 55, *Designated Private Delivery Services*.

Schedule D - Certification of exemption from the payment of estimated personal income tax (Tax Law, Article 22, § 663)

Complete the following only if a fee simple interest or a cooperative unit is being transferred by an individual or estate or trust.

If the property is being conveyed by a referee pursuant to a foreclosure proceeding, proceed to Part 2, mark an X in the second box under Exemption for nonresident transferors/sellers, and sign at bottom.

Part 1 – New York State residents

If you are a New York State resident transferor/seller listed in Form TP-584, Schedule A (or an attachment to Form TP-584), you must sign the certification below. If one or more transferor/seller of the real property or cooperative unit is a resident of New York State, each resident transferor/seller must sign in the space provided. If more space is needed, photocopy this Schedule D and submit as many schedules as necessary to accommodate all resident transferors/sellers.

Certification of resident transferors/sellers

This is to certify that at the time of the sale or transfer of the real property or cooperative unit, the transferor/seller as signed below was a resident of New York State, and therefore is not required to pay estimated personal income tax under Tax Law § 663(a) upon the sale or transfer of this real property or cooperative unit.

Signature	Print full name	Date
Signature	Print full name	Date
Signature	Print full name	Date
Signature	Print full name	Date

Note: A resident of New York State may still be required to pay estimated tax under Tax Law § 685(c), but not as a condition of recording a deed.

Part 2 - Nonresidents of New York State

Association, or a private mortgage insurance company.

If you are a nonresident of New York State listed as a transferor/seller in Form TP-584, Schedule A (or an attachment to Form TP-584) but are not required to pay estimated personal income tax because one of the exemptions below applies under Tax Law § 663(c), mark an X in the box of the appropriate exemption below. If any one of the exemptions below applies to the transferor/seller, that transferor/seller is not required to pay estimated personal income tax to New York State under Tax Law § 663. Each nonresident transferor/seller who qualifies under one of the exemptions below must sign in the space provided. If more space is needed, photocopy this Schedule D and submit as many schedules as necessary to accommodate all nonresident transferors/sellers.

If none of these exemption statements apply, you must complete Form IT-2663, Nonresident Real Property Estimated Income Tax Payment

Form, or Form IT-2664, Nonresident Cooperative Unit Estimated Income Tax Payment Form. For more information, see Payment of estimate personal income tax, on Form TP-584-I, page 1.	ite
Exemption for nonresident transferors/sellers	_
This is to certify that at the time of the sale or transfer of the real property or cooperative unit, the transferor/seller (grantor) of this real property or cooperative unit was a nonresident of New York State, but is not required to pay estimated personal income tax under Tax Law § 663 due to one of the following exemptions:	
The real property or cooperative unit being sold or transferred qualifies in total as the transferor's/seller's principal residence	
(within the meaning of Internal Revenue Code, section 121) from to to (see instructions).	
The transferor/seller is a mortgagor conveying the mortgaged property to a mortgagee in foreclosure, or in lieu of foreclosure w no additional consideration.	ith
The transferor or transferee is an agency or authority of the United States of America, an agency or authority of New York State the Federal National Mortgage Association, the Federal Home Loan Mortgage Corporation, the Government National Mortgage	-

Signature	Print full name	Date
Signature	Print full name	Date
Signature	Print full name	Date
Signature	Print full name	Date

ERIE COUNTY CLERK'S OFFICE



County Clerk's Recording Page

Return to:

HARRIS BEACH 726 EXCHANGE ST STE 1000 BUFFALO, NY 14210

Party 1:

GREAT POINT STUDIO MANAGEMENT B
OOZB LLC

Party 2:

Recording Fees:

RECORDING	\$35.00
COE CO \$1 RET	\$1.00
COE STATE \$14.25 GEN	\$14.25
COE STATE \$4.75 RM	\$4.75
TP584	\$10.00
MARKOFF FEE	\$0.50

Book Type: D Book: 11420 Page: 3253

Page Count: 3

Doc Type: MODIFY W/TP584

Rec Date: 08/07/2023 Rec Time: 10:31:42 AM Control #: 2023134643

UserID: Kristin
Trans #: 23105837

Document Sequence Number TT2023000410

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1.00
\$0.00
\$0.00
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\$0.00
\$0.00
\$0.00

Total: \$65.50

STATE OF NEW YORK ERIE COUNTY CLERK'S OFFICE

WARNING – THIS SHEET CONSTITUTES THE CLERK'S ENDORSEMENT REQUIRED BY SECTION 319&316-a (5) OF THE REAL PROPERTY LAW OF THE STATE OF NEW YORK. DO NOT DETACH. THIS IS NOT A BILL.

Michael P. Kearns Erie County Clerk Record and Return to Box 138:
Harris Beach PLLC
726 Exchange Street, Suite 1000
Buffalo, New York 14210
Attn: Kathleen A. Drumm, Paralegal

MEMORANDUM OF FIRST AMENDMENT TO LEASEBACK AGREEMENT

Pursuant to § 291-c of the Real Property Law

(Agency to Company)

THIS MEMORANDUM OF FIRST AMENDMENT TO LEASEBACK AGREEMENT, dated as of March, 1, 2023 (the "Memorandum of First Amendment to Leaseback Agreement"), is by and between the **ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY**, a public benefit corporation duly existing under the laws of the State of New York with offices at 95 Perry Street, Suite 403, Buffalo, New York 14203 (the "Agency") and **GREAT POINT STUDIO MANAGEMENT (B) QOZB, LLC**, a limited liability company duly organized, validly existing and in good standing under the laws of the State of Delaware, duly qualified to do business in the State of New York, with offices at 28 Wells Avenue, Ground Floor, Yonkers, New York 10701 (the "Company") and.

WHEREAS, by leaseback agreement dated as of September 1, 2022 (the "Leaseback Agreement"), the Agency leased to the Company certain real property and improvements located at 1155 Niagara Street, City of Buffalo, Erie County, New York; and

WHEREAS, a memorandum of said Leaseback Agreement was recorded in the Office of the Erie County Clerk on September 19, 2022 in Liber 11407 of Deeds at Page 8815; and

WHEREAS, the Agency and the Company desire to amend the Leaseback Agreement for the purpose of extending the termination date to December 31, 2034.

NOW THEREFORE, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties hereby agree as follows:

The Leaseback Agreement is amended as follows:

- 1. Section 2.5. (b) of the Leaseback Agreement shall be amended and replaced by the following paragraph:
- (b) The leasehold estate created hereby shall, without any further action of the parties hereto, terminate at 11:59 P.M. on December 31, 2034, or on such earlier date as may be permitted by Section 8.1 hereof.
- 2. Unless otherwise amended pursuant to the terms contained herein, the terms of the Leaseback Agreement shall remain unchanged.

[The Balance of this Page Intentionally Left Blank]

MP-3-1

D = = I-4.4.400/D = =:= 00E.4

[Signature and Acknowledgement page to Memorandum of First Amendment to Leaseback Agreement]

IN WITNESS WHEREOF, the Agency and the Company have caused this Memorandum of First Amendment to Leaseback Agreement to be executed as of the date first written above.

ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

By: Name: Elizabeth A. O'Keefe

Title: Vice President of Operations

GREAT POINT STUDIO MANAGEMENT (B) QOZB, LLC,

By:

Name: Robert Halmi Title: Managing Partner

STATE OF NEW YORK) **COUNTY OF ERIE**

On the 26th day of June , 2023, before me, the undersigned, personally appeared ELIZABETH A. O'KEEFE, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that she executed the same in her capacity, and that by her signatures on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.

STATE OF NEW YORK) COUNTY OF ERIE) SS.:

atiqa z abidi Notary Public - State of New York No. 01AB6432058 Qualified in Erie County
My Commission Expires 04/25/20

day of JUNC, 2023, before me, the undersigned, personally appeared ROBERT HALMI personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his capacity, and that by his signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.

Notary Public, State of New York No. 015:6015505 Outlified in Cheens County

Commission Expires 4

NEW YORK STATE

First Amendment to Memo of Leaseback

Department of Taxation and Finance

Schedule B, Part 2 \$

TP-584 (9/19)

Recording office time stamp

Combined Real Estate Transfer Tax Return, Credit Line Mortgage Certificate, and Certification of Exemption from the Payment of Estimated Personal Income Tax

See Form TP-584-I, Instructions for Form TP-584, before completing this form. Print or type. Schedule A - Information relating to conveyance Grantor/Transferor Name (if individual, last, first, middle initial) (mark an X if more than one grantor) Social Security number (SSN) Erie County Industrial Development Agency Individual Mailing address SSN ➤ Corporation 95 Perry Street, Suite 403 ☐ Partnership Employer Identification Number (EIN) State ZIP code Citv ☐ Estate/Trust Buffalo NY 14203 16-1090858 ☐ Single member LLC Single member EIN or SSN Single member's name if grantor is a single member LLC (see instructions) Other SSN Grantee/Transferee Name (if individual, last, first, middle initial) (mark an X if more than one grantee) Great Point Studio Management (B) QOZB, LLC ☐ Individual Mailing address SSN ☐ Corporation 28 Wells Avenue, Ground Floor ☐ Partnership ZIP code State FIN ☐ Estate/Trust Citv 10701 84-3842502 NY Yonkers ☐ Single member LLC Single member EIN or SSN Single member's name if grantee is a single member LLC (see instructions) ▼ Multi-member LLC ☐ Other Location and description of property conveyed SWIS code (six digits) Street address City, town, or village County Tax map designation Section, block & lot (include dots and dashes) 140200 Erie 99.34-9-1.1 1155 Niagara Street City of Buffalo Type of property conveyed (mark an X in applicable box) One- to three-family house 6 Apartment building Date of conveyance Percentage of real property 2 Residential cooperative conveyed which is residential ☐ Office building 2023 0.00_% 3 Residential condominium ☐ Four-family dwelling real property_ (see instructions) 4 Vacant land 9 ☐ Other 5 X Commercial/industrial Condition of conveyance I.

Option assignment or surrender f.

Conveyance which consists of a mere change of identity or form of (mark an X in all that apply) ownership or organization (attach m.

Leasehold assignment or surrender a.

Conveyance of fee interest Form TP-584.1, Schedule F) n. X Leasehold grant b.

Acquisition of a controlling interest (state g.

Conveyance for which credit for tax previously paid will be claimed (attach Form TP-584.1, Schedule G) percentage acquired _ o.

Conveyance of an easement c.

Transfer of a controlling interest (state p. X Conveyance for which exemption h.

Conveyance of cooperative apartment(s) from transfer tax claimed (complete Schedule B, Part 3) percentage transferred _ d.

Conveyance to cooperative housing i.

Syndication q.

Conveyance of property partly within and partly outside the state corporation e.

Conveyance pursuant to or in lieu of development rights r.

Conveyance pursuant to divorce or separation foreclosure or enforcement of security interest (attach Form TP-584.1, Schedule E) k.
Contract assignment s. Other (describe) Date received Transaction number For recording officer's use Amount received Schedule B, Part 1 \$

s	chedule B – Real estate transfer tax return (Tax Law Article 31)				
P	art 1 – Computation of tax due				
	1 Enter amount of consideration for the conveyance (if you are claiming a total exemption from tax, mark an X in the				
	Exemption claimed box, enter consideration and proceed to Part 3)	1.		_	00
	2 Continuing lien deduction (see instructions if property is taken subject to mortgage or lien)	2.		\rightarrow	00
	3 Taxable consideration (subtract line 2 from line 1)	3.		$\overline{}$	00
	4 Tax: \$2 for each \$500, or fractional part thereof, of consideration on line 3	4.		_	00
	5 Amount of credit claimed for tax previously paid (see instructions and attach Form TP-584.1, Schedule G)	5.		_	00
	6 Total tax due* (subtract line 5 from line 4)	6.		0	00
P	art 2 – Computation of additional tax due on the conveyance of residential real property for \$1 million or more				
	1 Enter amount of consideration for conveyance (from Part 1, line 1)	1.		0	00
	2 Taxable consideration (multiply line 1 by the percentage of the premises which is residential real property, as shown in Schedule A)	2.		0	00
	Total additional transfer tax due* (multiply line 2 by 1% (.01))	3.		0	00
Tł	art 3 – Explanation of exemption claimed on Part 1, line 1 (mark an X in all boxes that apply) ne conveyance of real property is exempt from the real estate transfer tax for the following reason: Conveyance is to the United Nations, the United States of America, New York State, or any of their instrumentali or political subdivisions (or any public corporation, including a public corporation created pursuant to agreement with another state or Canada)	or cor	mpact	a	
b.	Conveyance is to secure a debt or other obligation		t)	
c.	Conveyance is without additional consideration to confirm, correct, modify, or supplement a prior conveyance		c	;	\times
d.	Conveyance of real property is without consideration and not in connection with a sale, including conveyances of realty as bona fide gifts			i	
e.	Conveyance is given in connection with a tax sale	•••••	ε)	
f.	Conveyance is a mere change of identity or form of ownership or organization where there is no change in bene ownership. (This exemption cannot be claimed for a conveyance to a cooperative housing corporation of real procomprising the cooperative dwelling or dwellings.) Attach Form TP-584.1, Schedule F	perty		f	
g.	Conveyance consists of deed of partition		g	ı	
h.	Conveyance is given pursuant to the federal Bankruptcy Act	•••••	h		
i.	Conveyance consists of the execution of a contract to sell real property, without the use or occupancy of such property of an option to purchase real property, without the use or occupancy of such property	operty	, or i		
j.	Conveyance of an option or contract to purchase real property with the use or occupancy of such property where consideration is less than \$200,000 and such property was used solely by the grantor as the grantor's personal rand consists of a one-, two-, or three-family house, an individual residential condominium unit, or the sale of stocin a cooperative housing corporation in connection with the grant or transfer of a proprietary leasehold covering a individual residential cooperative apartment.	esider :k an		·	
k.	Conveyance is not a conveyance within the meaning of Tax Law, Article 31, § 1401(e) (attach documents supporting such claim)		k		
	The total tax (from Part 1, line 6 and Part 2, line 3 above) is due within 15 days from the date of conveyance. Mak county clerk where the recording is to take place. For conveyances of real property within New York City, use Fo				

^{*} The total tax (from Part 1, line 6 and Part 2, line 3 above) is due within 15 days from the date of conveyance. Make check(s) payable to the county clerk where the recording is to take place. For conveyances of real property within New York City, use Form TP-584-NYC. If a recording is not required, send this return and your check(s) made payable to the **NYS Department of Taxation and Finance**, directly to the NYS Tax Department, RETT Return Processing, PO Box 5045, Albany NY 12205-0045. If not using U.S. Mail, see Publication 55, *Designated Private Delivery Services*.

Sche	dule C – Credit Line Mortgage Certifi	cate (Tax Law Artic	cle 11)		
	lete the following only if the interest beir to certify that: (mark an X in the appropriate		ee simple ii	nterest.	
1. 🔲	The real property being sold or transferred	l is not subject to an	outstanding	credit line mortgage.	
2. 🗌	The real property being sold or transferred is claimed for the following reason:	is subject to an outs	standing cred	dit line mortgage. However, a	n exemption from the tax
	a The transfer of real property is a transfer of real property (whether as a joint tena	nsfer of a fee simple ant, a tenant in comm	interest to a non or othen	person or persons who held wise) immediately before the	a fee simple interest in the transfer.
	b The transfer of real property is (A) to to one or more of the original obligor property after the transfer is held by the benefit of a minor or the transfer	s or (B) to a person of the transferor or suc	or entity whe h related pe	ere 50% or more of the benefi rson or persons (as in the cas	cial interest in such real
	c The transfer of real property is a tran	nsfer to a trustee in b	ankruptcy, a	receiver, assignee, or other	officer of a court.
	d The maximum principal amount sector or transferred is not principally impro				
	Note: for purposes of determining whe amounts secured by two or more credi more information regarding these aggre	t line mortgages may	be aggrega		
	e Other (attach detailed explanation).				
3. 🗌	The real property being transferred is presidely following reason:	ently subject to an ou	utstanding ci	redit line mortgage. However,	no tax is due for the
	a A certificate of discharge of the credi	t line mortgage is be	ing offered a	at the time of recording the de	ed.
	b A check has been drawn payable for satisfaction of such mortgage will be				nt for the balance due, and a
4. 🗌	The real property being transferred is subjeted (insert liber and page or reel or other identity by the mortgage is is being paid herewith. (Make check payab)	fication of the mortga	age). The mand age is a second to the mandal age is a second a	aximum principal amount of d claimed and the tax of	ebt or obligation secured
Signa	ture (both the grantors and grantees	must sign)			
attachr copy fo	dersigned certify that the above information ment, is to the best of their knowledge, true or purposes of recording the deed or other in County Industrial Development Agency	and complete, and a	uthorize the ne conveyan	person(s) submitting such for	m on their behalf to receive a
B	FOROX & Re-	Vice President	BY:)	Managing Partner
	Grantor signature Elizabeth A. O'Keefe	Title		Grantee signature Robert Halmi	Title
-	Grantor signature	Title		Grantee signature	Title
Jamin	der: Did you complete all of the required inf	ormation in Schoduk	ac A B and	C2 Are you required to comp	lete Schedule D2 If you

Reminder: Did you complete all of the required information in Schedules A, B, and C? Are you required to complete Schedule D? If you marked *e*, *f*, or *g* in Schedule A, did you complete Form TP-584.1? Have you attached your check(s) made payable to the county clerk where recording will take place? If no recording is required, send this return and your check(s), made payable to the **NYS Department of Taxation and Finance**, directly to the NYS Tax Department, RETT Return Processing, PO Box 5045, Albany NY 12205-0045. If not using U.S. Mail, see Publication 55, *Designated Private Delivery Services*.

Schedule D – Certification of exemp	ption from the payment o	f estimated personal income tax	(Tax Law, Article 22, § 663)

Complete the following only if a fee simple interest or a cooperative unit is being transferred by an individual or estate or trust.

If the property is being conveyed by a referee pursuant to a foreclosure proceeding, proceed to Part 2, mark an X in the second box under Exemption for nonresident transferors/sellers, and sign at bottom.

Part 1 - New York State residents

If you are a New York State resident transferor/seller listed in Form TP-584, Schedule A (or an attachment to Form TP-584), you must sign the certification below. If one or more transferor/seller of the real property or cooperative unit is a resident of New York State, **each** resident transferor/seller must sign in the space provided. If more space is needed, photocopy this Schedule D and submit as many schedules as necessary to accommodate all resident transferors/sellers.

Certification of resident transferors/sellers

This is to certify that at the time of the sale or transfer of the real property or cooperative unit, the transferor/seller as signed below was a resident of New York State, and therefore is not required to pay estimated personal income tax under Tax Law § 663(a) upon the sale or transfer of this real property or cooperative unit.

Signature	Print full name	Date
Signature	Print full name	Date
Signature	Print full name	Date
Signature	Print full name	Date

Note: A resident of New York State may still be required to pay estimated tax under Tax Law § 685(c), but not as a condition of recording a deed.

Part 2 - Nonresidents of New York State

If you are a nonresident of New York State listed as a transferor/seller in Form TP-584, Schedule A (or an attachment to Form TP-584) but are not required to pay estimated personal income tax because one of the exemptions below applies under Tax Law § 663(c), mark an X in the box of the appropriate exemption below. If any one of the exemptions below applies to the transferor/seller, that transferor/seller is not required to pay estimated personal income tax to New York State under Tax Law § 663. **Each** nonresident transferor/seller who qualifies under one of the exemptions below must sign in the space provided. If more space is needed, photocopy this Schedule D and submit as many schedules as necessary to accommodate all nonresident transferors/sellers.

If none of these exemption statements apply, you must complete Form IT-2663, *Nonresident Real Property Estimated Income Tax Payment Form*, or Form IT-2664, *Nonresident Cooperative Unit Estimated Income Tax Payment Form*. For more information, see *Payment of estimated personal income tax*, on Form TP-584-I, page 1.

Exemption for nonresident transferors/sellers	

This is to certify that at the time of the sale or transfer of the real property or cooperative unit, the transferor/seller (grantor) of this real property or cooperative unit was a nonresident of New York State, but is not required to pay estimated personal income tax under Tax Law § 663 due to one of the following exemptions:

นนษ เบ	one of the following exemptions:
Т	The real property or cooperative unit being sold or transferred qualifies in total as the transferor's/seller's principal residence
()	within the meaning of Internal Revenue Code, section 121) from to to (see instructions).
	he transferor/seller is a mortgagor conveying the mortgaged property to a mortgagee in foreclosure, or in lieu of foreclosure with o additional consideration.
tř	The transferor or transferee is an agency or authority of the United States of America, an agency or authority of New York State, ne Federal National Mortgage Association, the Federal Home Loan Mortgage Corporation, the Government National Mortgage association, or a private mortgage insurance company.

Signature	Print full name	Date
Signature	Print full name	Date
Signature	Print full name	Date
Signature	Print full name	Date

ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY AND

GREAT POINT STUDIO MANAGEMENT (B) QOZB, LLC

FIRST AMENDMENT TO PAYMENT IN LIEU OF TAX AGREEMENT

Regarding the leasehold interest in land, the construction and equipping of an approximately 65,000+/- SF facility located at 1155 Niagara Street, City of Buffalo, Erie County, New York

First Amendment Dated as of: March 1, 2023

Termination Date: December 31, 2034

SBL No.: 99.34-9.1.1

Affected Tax Jurisdictions: Erie County

City of Buffalo

Prepared by: Harris Beach PLLC 726 Exchange Street, Suite 1000 Buffalo, New York 14210 (716) 200-5050

FIRST AMENDMENT TO PAYMENT IN LIEU OF TAX AGREEMENT

THIS FIRST AMENDMENT TO PAYMENT IN LIEU OF TAX AGREEMENT (the "First Amendment to PILOT"), dated as of the 1st day of June, 2022, by and between ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY, a public benefit corporation duly existing under the laws of the State of New York with offices at 95 Perry Street, Suite 403, Buffalo, New York 14203 (the "Agency") and GREAT POINT STUDIO MANAGEMENT (B) QOZB, LLC, a limited liability company duly organized, validly existing and in good standing under the laws of the State of Delaware, duly qualified to do business in the State of New York, with offices at 28 Wells Avenue, Ground Floor, Yonkers, New York 10701 (the "Company").

WITNESSETH:

WHEREAS, the Agency was created by Chapter 293 of the Laws of 1970 of the State of New York pursuant to Title I of Article 18-A of the General Municipal Law of the State of New York (collectively, the "Act") as a body corporate and politic and as a public benefit corporation of the State of New York; and

WHEREAS, the Agency and the Company previously entered into that certain Payment In Lieu Of Tax Agreement (the "PILOT Agreement"), dated as of September 1, 2022, with respect the Company's property located at 1155 Niagara Street, City of Buffalo, Erie County, New York (the "Facility"); and

WHEREAS, at the written request of the Company and pursuant to Section 1 of the PILOT Agreement, the Agency and the Company have agreed to delay the implementation of the PILOT Agreement by one year, amend the expiration date in the PILOT Agreement by one year, and to revise Schedule A of the PILOT Agreement in accordance with this First Amendment to PILOT; and

WHEREAS, the Agency and the Company desire to amend the PILOT Agreement in accordance with the terms of this First Amendment to PILOT Agreement.

NOW, THEREFORE, in consideration of the covenants contained herein, and other good and valuable consideration the receipt and sufficiency of which are hereby acknowledged, it is mutually agreed as follows:

1. Section 1, entitled <u>Agency Tax Exemption</u> of the PILOT Agreement is amended and restated as follows:

Section 1. Agency Tax Exemption. Subject to the completion and filing of a Form RP-412-a, Application for Real Property Tax Exemption (the "RP-412-a"), by the Taxable Status Date of December 1, 2023 (the "Taxable Status Date"), and the approval of the RP-412-a by the Assessor, the Project shall be exempt from real estate taxes commencing with the:

- (a) 2025 tax fiscal year of the County,
- (b) 2024-2025 tax fiscal year of the City.

This PILOT Agreement shall expire on December 31, 2034; provided, however, the Company shall pay the 2035 Erie County and 2035-2036 City tax bills on the dates and in the amounts as if the Agency were not in leasehold on the tax status date with respect to said tax years. The Company shall provide the Agency with all information required to complete the RP-412-a Application and shall provide such additional information and take such actions as are required by the Assessor in order to process and approve the RP-412-a. In the event the exemption from real estate taxes is denied for any reason, the Company agrees to pay all real estate taxes levied upon the Project as they become due. To the extent permitted by law, the Company shall have the right to protest such denial subject, however, to the conditions set forth in Section 8.1 of the Leaseback Agreement. The Company hereby waives any claim or cause of action against the Agency, and releases the Agency from any liability to the Company arising from the denial of an exemption from real estate taxes except to the extent that such denial results solely from the failure of the Agency to file the RP-412-a Application with the Assessor by the Taxable Status Date.

- 2. Section 3, entitled <u>Taxing Authorities and Amounts</u>, of the PILOT Agreement is hereby amended and restated as follows:
- (1) Until the commencement of the tax fiscal years set forth in subparagraph (2) below, the Company shall continue to pay all appropriate taxing authorities all taxes due as if the Agency did not have an interest in the Project. As set forth below, the total payments in lieu of taxes required under this PILOT Agreement are allocated among the affected tax jurisdictions in proportion to the amount of real property tax and other taxes which would have been received by each affected tax jurisdiction had the Project not been tax exempt due to the status of the Agency. Thereafter, the Company shall make payments in lieu of taxes to all appropriate taxing authorities in accordance with this section. For each taxing authority, such payments in lieu of taxes shall have a land component and a variable component.
 - (a) The land component ("Land Component") shall be equal to the product of:
 - (i) The then current tax rate for the then current tax fiscal year,

- (ii) Then current assessed valuation that is to be determined by the Assessor of the City of Buffalo of the non-depreciable portion of the tax parcel comprising the Project (assessed as land).
- (b) The variable component ("Variable Component") shall be equal to the product of:
 - (i) The then current tax rate for the then current tax fiscal year

X

(ii) The then current assessed valuation that is to be determined by the Assessor of the City of Buffalo of the depreciable portion of the tax

parcel constituting the Project (assessed as buildings or other improvements).

X

- (iii) A payment factor applicable to such tax fiscal year as shown on **Schedule A** attached hereto.
- (2) For the periods of time indicated below, the Company shall make the indicated payments in lieu of taxes to the indicated taxing authorities:
- (a) County PILOT Payments. Payments in lieu of general levy real estate taxes to the County for each of the tax fiscal years 2025 through 2034, or until termination of the Leaseback Agreement, whichever date occurs first, shall be in an amount equal to the County Land Component Payment plus the County Variable Component Payment (as such terms are depicted above and defined below) for each such tax fiscal year. The County Land Component Payment for each tax fiscal year shall be in an amount equal to the County Tax rate then in effect for such tax fiscal year, applied against the then current assessed valuation that is to be determined by the Assessor of the City of Buffalo of the non-depreciable portion of all tax parcels constituting the Project (assessed as land). The County Variable Component Payment for each tax fiscal year shall be an amount equal to the County Tax rate then in effect for such tax fiscal year, applied to the product of (i) the then current assessed valuation that is to be determined by the Assessor of the City of Buffalo of the depreciable portion of all tax parcels constituting the Project (assessed as buildings or other improvements), and (ii) the payment factor applicable to such tax fiscal year as shown on Schedule A attached hereto and made a part hereof. Each such payment shall be delivered to Erie County Dept. of R.P.T.S., 95 Franklin Street, Room 100, Buffalo, New York 14202, or such other place as may be designated from time to time by the County. Payments for each tax fiscal year must be made by February 15 of that year, or such payment shall be considered delinquent.
- City PILOT Payments. Payments in lieu of general levy real estate taxes for the City for each of the tax fiscal years 2024-2025 through 2033-2034, or until termination of the Leaseback Agreement, whichever date occurs first, shall be in an amount equal to the City Land Component Payment plus the City Variable Component Payment (as such terms are depicted above and defined below) for each such tax fiscal year. The City Land Component Payment for each tax fiscal year shall be in an amount equal to the City Tax rate then in effect for such tax fiscal year, applied against the then current assessed valuation that is to be determined by the Assessor of the City of Buffalo of the non-depreciable portion of all tax parcels constituting the Project (assessed as land). The City Variable Component Payment for each tax fiscal year shall be an amount equal to the City Tax rate then in effect for such tax fiscal year applied to the product of (i) the then current assessed valuation that is to be determined by the Assessor of the City of Buffalo of the depreciable portion of all tax parcels constituting the Project (assessed as buildings or other improvements), and (ii) the payment factor applicable to such tax fiscal year as shown on Schedule A attached hereto and made a part hereof. Each such payment shall be delivered to the City of Buffalo, Attn: City Assessor, or such other place as may be designated from time to time by the City. Fifty percent (50%) of each required annual payments for each City tax fiscal year must be made by July 31 of that year, with the balance to be made by December 31 of such year (unless otherwise required by the City), or such payment shall be considered delinquent.

- (c) In addition to the foregoing, the Company shall pay all special district charges, special assessments and special ad valorem levies (specifically including but not limited to any fire district charges or "curb charges"), and pure water charges and sewer charges that are levied against the Project are to be paid in full in accordance with normal billing practices as if the Agency did not have an interest in the Project.
- Valuation of Future Additions to the Facility. If there shall be a future addition to (3) the Facility constructed or added in any manner after the date of this PILOT Agreement, the Company shall notify the Agency of such future addition ("Future Addition"). The notice to the Agency shall contain a copy of the application for a building permit, plans and specifications, and any other relevant information that the Agency may thereafter request. Upon the earlier of substantial completion, or the issuance of a certificate of occupancy for any such Future Addition to the Facility, the Company shall become liable for payment of an increase in the total payments in lieu of taxes payable under this PILOT Agreement ("Total PILOT Payment"). The Agency shall notify the Company of any proposed increase in the Total PILOT Payment related to such Future Addition. If the Company shall disagree with the determination of assessed value for any Future Additions made by the Agency, then and in that event that valuation shall be fixed by a court of competent jurisdiction. Notwithstanding any disagreement between the Company and the Agency, the Company shall pay the increased PILOT payment until a different Total PILOT Payment shall be established. If a lesser Total Annual Payment is determined in any proceeding or by subsequent agreement of the parties, the Total PILOT Payment shall be re-computed and any excess payment shall be refunded to the Company or, in the Agency's sole discretion, such excess payment shall be applied as a credit against the next succeeding PILOT payment(s).
- (4) The payments required under Paragraph (2) of this section shall in no event be more than would be otherwise payable as taxes if the Agency did not have an interest in the Project.
- (5) Upon the termination of the periods shown in Paragraph (2) of this section, for the respective taxing authorities, the Company shall make full payment in lieu of all taxes on the Project as if the Agency did not have an interest in the Project.
- 3. <u>Schedule A</u> attached to the PILOT Agreement is hereby replaced with <u>Schedule A</u> attached hereto.
- 4. Unless otherwise amended and modified by this First Amendment to PILOT, the terms of the PILOT Agreement shall remain unchanged and in full force and effect. This First Amendment to PILOT shall in no way be construed as a waiver of any of the rights or remedies of the Agency or a release or waiver by the Agency of any Event of Default under the PILOT Agreement. The Agency hereby reserves all such rights and remedies.

[Remainder of this page left intentionally blank]

[Signature Page to First Amendment to PILOT]

IN WITNESS WHEREOF, the parties hereto have executed this First Amendment to PILOT as of the day and year first written above.

FILO1 as of the day and year first written a	bove.
	ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
	BY: Colofe
	Name: Elizabeth A. O'Keefe Title: Vice President of Operations
	GREAT POINT STUDIO MANAGEMENT (B) QOZB, LLC,
	By: Поворя 1
	Name: Robert Halmi Title: Managing Partner
STATE OF NEW YORK) COUNTY OF ERIE) SS.:	
satisfactory evidence to be the individual water acknowledged to me that she executed the	, 2023, before me, the undersigned, personally rsonally known to me or proved to me on the basis of whose name is subscribed to the within instrument and same in her capacity, and that by her signature on the bon behalf of which the individual acted, executed the
	Altiga Hoidi Notary Public
STATE OF NEW YORK) COUNTY OF ERIE) SS.:	ATIQA Z ABIDI Notary Public - State of New York No. 01AB6432058 Qualified in Erie County My Commission Expires 04/25/20Q
appeared ROBERT HALMI , personally satisfactory evidence to be the individual w	My Commission Expires 04/25/20 \(\frac{1}{2}\) \(\frac{1}\) \(\frac{1}{2}\) \(\frac{1}{2}\) \(\frac{1}{2}\) \(
instrument, the individual, or the person up instrument.	oon behalf of which the individual acted, executed the
	Nojary Public Promountural

JANE LIPPMAN PINICETT
Notary Public, State of New York
No. 01PI5015505
Qualified in Queens County
Commission Expires July 19 20



NYS BOARD OF REAL PROPERTY SERVICES

INDUSTRIAL DEVELOPMENT AGENCIES APPLICATION FOR REAL PROPERTY TAX EXEMPTION

(Real Property Tax Law, Section 412-a and General Municipal Law, Section 874)

1. INDUSTRIAL DEVELOPMENT AGENCY (IDA)	2. OCCUPANT (IF OTHER THAN IDA) (If more than one occupant attach separate listing)
Name Erie County Industrial Development Agency	Name Great Point Studio Management (B) QOZB, LLC
Street 95 Perry Street, Suite 403	Street 28 Wells Avenue, Ground Floor
City_Buffalo, NY 14203	City Yonkers, New York 10701
Telephone no. Day (716) 856-6525	Telephone no. Day(203) 515-5763
Evening ()	Evening _()
Contact Elizabeth A. O'Keefe	Contact_Robert Halmi
Title Vice President of Operations	Title Managing Partner
 a. Assessment roll description (tax map no.,/roll year) 99.34-9-1.1 	d. School District_City of Buffalo
b. Street address 1155 Niagara Street	e. County Erie
	f. Current assessment To be determined by Town Assessor
c. City, Town or Village City of Buffalo	g. Deed to IDA (date recorded; liber and page) Memo of Lease recorded on 9/19/2022 in Liber 11407 at page 8809
GENERAL DESCRIPTION OF PROPERTY a. Brief description (include property use) construction include three sound stages totaling 30,000+/-SF, case. b. Type of construction new	(if necessary, attach plans or specifications) on and equipping of a 65,000+/- SF facility which will repentry and set construction facilities and office space.
c. Square footage Est. 65,000	f. Projected expiration of exemption (i.e.
d. Total cost Est.	date when property is no longer possessed, controlled, supervised or under the jurisdiction of IDA)
e. Date construction commenced Est.	December 31, 2034
5. SUMMARIZE AGREEMENT (IF ANY) AND MET MADE TO MUNICIPALITY REGARDLESS OF S (Attach copy of the agreement or extract of	STATUTORY EXEMPTION
a. Formula for payment Please see attached First Ar 2023 and PILOT Agreement dated September 1, 2	
b. Projected expiration date of agreement December 31,	2034

which payment	s will	d. Person or entity responsible for payment
Yes	No	Name Robert Halmi
		Title Managing Partner
<u> </u>		Great Point Studio Management (B) QOZB, LLC
		Address 28 Wells Avenue, Ground Floor
<u>X</u>		Yonkers, New York 10701
d explain IDA	rights or int	
		eived any other exemption from real property taxation?
ption reference	and assessn	ment roll year on which granted:
, including all a of each munic	ittachments, ipality withi	has been mailed or delivered on $8/2/2023$ (date) in which the project is located as indicated in Item 3.
	CERTI	FICATION
		, Vice President of Operations of Title
e		
	су	hereby certify that the information
	s constitutes	s a true statement of facts.
-r <i>J B</i>		
		50108. l.
<u></u>		EN Olafie
		Signature
·	_FOR USI	E BY ASSESSOR
1		
f parcel in first	year of exe	emption \$
and special as v	alorem levi	ies for which the parcel is liable:
_		Assessor's signature
	Yes X X A A The property? Yend explain IDA No. Occupant or has the prope The property of the pr	A D A D A D A D A D A D A D A D

ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

AND

GREAT POINT STUDIO MANAGEMENT (B) QOZB, LLC

PAYMENT IN LIEU OF TAX AGREEMENT

Regarding the leasehold interest in land, the construction and equipping of an approximately 65,000+/- SF facility located at 1155 Niagara Street, City of Buffalo, Erie County, New York

Dated as of: September 1, 2022

Termination Date: December 31, 2033

<u>SBL No.</u>: **99.34-9-1.1**

Affected Tax Jurisdictions: Erie County

City of Buffalo

Prepared by: Harris Beach PLLC 726 Exchange Street, Suite 1000 Buffalo, New York 14210 (716) 200-5050

PAYMENT IN LIEU OF TAX AGREEMENT

THIS PAYMENT IN LIEU OF TAX AGREEMENT (the "Agreement"), dated as of September 1, 2022, by and between **ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY**, a public benefit corporation duly existing under the laws of the State of New York with offices located at 95 Perry Street, Suite 403, Buffalo, New York 14203 (the "Agency"), and **GREAT POINT STUDIO MANAGEMENT (B) QOZB, LLC**, a limited liability company duly organized, validly existing and in good standing under the laws of the State of Delaware, duly qualified to do business in the State of New York, with offices at 28 Wells Avenue, Ground Floor, Yonkers, New York 10701 (the "Company").

WITNESSETH:

WHEREAS, the Agency was created by Chapter 293 of the Laws of 1970 of the State of New York pursuant to Title I of Article 18-A of the General Municipal Law of the State of New York (collectively, the "Act") as a body corporate and politic and as a public benefit corporation of the State of New York; and

WHEREAS, the Company has requested the Agency's assistance with a certain project (the "Project") consisting of: (i) the acquisition by the Agency of a leasehold interest in an approximately 3.67+/- acre parcel of land located at 1155 Niagara Street, City of Buffalo, Erie County, New York (the "Land"); (b) the construction thereon of an approximately 65,000+/- SF facility which will include three sound stages totaling 30,000+/- SF, carpentry and set construction facilities and supporting office space for production personnel (the "Improvements"); and (c) the acquisition and installation therein, thereon or thereabout of certain machinery, equipment and related personal property (the "Equipment"; and, collectively with the Land and the Improvements, the "Facility"); and

WHEREAS, the Company is the owner of, or is acquiring title to or other interest in, certain real property located at 1155 Niagara Street, Buffalo, New York 14213, known as SBL No. 99.34-9-1.1; and

WHEREAS, in order to induce the Company to acquire, construct and equip the Facility, the Agency is willing to take a leasehold interest in the Land, Improvements, and Equipment constituting the Facility and lease said Land, Improvements, and Equipment back to the Company pursuant to the terms and conditions of a certain Leaseback Agreement to be dated on or about the date hereof (the "Leaseback Agreement"); and

WHEREAS, pursuant to Section 874(1) of the Act, the Agency is exempt from the payment of taxes imposed upon real property and improvements owned by it or under its jurisdiction, control or supervision, other than special ad valorem levies, special assessments and service charges against real property which are or may be imposed for special improvements or special district improvements; and

WHEREAS, the Agency and the Company deem it necessary and proper to enter into an agreement making provisions for payments in lieu of taxes by the Company to the Agency for the benefit of Erie County (the "County") and the City of Buffalo (the "City") (hereinafter collectively the "Affected Tax Jurisdictions").

NOW, THEREFORE, this PILOT Agreement is for making by the Company of certain payments in lieu of real estate taxes, as required by the Leaseback Agreement, by which the Agency has leased certain premises to the Company. The Agency and the Company each accept and agree to the following statements or terms:

Section 1. Agency Tax Exemption. Subject to the completion and filing of a Form RP-412-a, Application for Real Property Tax Exemption (the "RP-412-a"), by the Taxable Status Date of December 1, 2022 (the "Taxable Status Date"), and the approval of the RP-412-a by the Assessor, the Project shall be exempt from real estate taxes commencing with the:

- (a) 2024 tax fiscal year of the County,
- (b) 2023-2024 tax fiscal year of the City.

This PILOT Agreement shall expire on December 31, 2033; provided, however, the Company shall pay the 2034 Erie County and 2034-2035 City tax bills on the dates and in the amounts as if the Agency were not in leasehold on the tax status date with respect to said tax years. The Company shall provide the Agency with all information required to complete the RP-412-a Application and shall provide such additional information and take such actions as are required by the Assessor in order to process and approve the RP-412-a. In the event the exemption from real estate taxes is denied for any reason, the Company agrees to pay all real estate taxes levied upon the Project as they become due. To the extent permitted by law, the Company shall have the right to protest such denial subject, however, to the conditions set forth in Section 8.1 of the Leaseback Agreement. The Company hereby waives any claim or cause of action against the Agency, and releases the Agency from any liability to the Company arising from the denial of an exemption from real estate taxes except to the extent that such denial results solely from the failure of the Agency to file the RP-412-a Application with the Assessor by the Taxable Status Date.

Section 2. Obligation of the Company to Make Payments in Lieu of Taxes. Subject to the approval of the RP-412-a Application, the Agency shall require, and the Company agrees to make, payments in lieu of real estate taxes to the appropriate taxing authorities pursuant to the terms of this PILOT Agreement.

Section 3. Taxing Authorities and Amounts.

(1) Until the commencement of the tax fiscal years set forth in subparagraph (2) below, the Company shall continue to pay all appropriate taxing authorities all taxes due as if the Agency did not have an interest in the Project. As set forth below, the total payments in lieu of taxes required under this PILOT Agreement are allocated among the affected tax jurisdictions in proportion to the amount of real property tax and other taxes which would have been received

by each affected tax jurisdiction had the Project not been tax exempt due to the status of the Agency. Thereafter, the Company shall make payments in lieu of taxes to all appropriate taxing authorities in accordance with this section. For each taxing authority, such payments in lieu of taxes shall have a land component and a variable component.

- (a) The land component ("Land Component") shall be equal to the product of:
 - (i) The then current tax rate for the then current tax fiscal year,

X

- (ii) Then current assessed valuation that is to be determined by the Assessor of the City of Buffalo of the non-depreciable portion of the tax parcel comprising the Project (assessed as land).
- (b) The variable component ("Variable Component") shall be equal to the product of:
 - (i) The then current tax rate for the then current tax fiscal year

X

(ii) The then current assessed valuation that is to be determined by the Assessor of the City of Buffalo of the depreciable portion of the tax parcel constituting the Project (assessed as buildings or other improvements).

X

- (iii) A payment factor applicable to such tax fiscal year as shown on **Schedule A** attached hereto.
- (2) For the periods of time indicated below, the Company shall make the indicated payments in lieu of taxes to the indicated taxing authorities:
- County PILOT Payments. Payments in lieu of general levy real estate taxes to the County for each of the tax fiscal years 2024 through 2033, or until termination of the Leaseback Agreement, whichever date occurs first, shall be in an amount equal to the County Land Component Payment plus the County Variable Component Payment (as such terms are depicted above and defined below) for each such tax fiscal year. The County Land Component Payment for each tax fiscal year shall be in an amount equal to the County Tax rate then in effect for such tax fiscal year, applied against the then current assessed valuation that is to be determined by the Assessor of the City of Buffalo of the non-depreciable portion of all tax parcels constituting the Project (assessed as land). The County Variable Component Payment for each tax fiscal year shall be an amount equal to the County Tax rate then in effect for such tax fiscal year, applied to the product of (i) the then current assessed valuation that is to be determined by the Assessor of the City of Buffalo of the depreciable portion of all tax parcels constituting the Project (assessed as buildings or other improvements), and (ii) the payment factor applicable to such tax fiscal year as shown on Schedule A attached hereto and made a part hereof. Each such payment shall be delivered to Erie County Dept. of R.P.T.S., 95 Franklin Street, Room 100, Buffalo, New York 14202, or such other place as may be designated from

time to time by the County. Payments for each tax fiscal year must be made by February 15 of that year, or such payment shall be considered delinquent.

- <u>City PILOT Payments</u>. Payments in lieu of general levy real estate taxes for the City for each of the tax fiscal years 2023-2024 through 2032-2033, or until termination of the Leaseback Agreement, whichever date occurs first, shall be in an amount equal to the City Land Component Payment plus the City Variable Component Payment (as such terms are depicted above and defined below) for each such tax fiscal year. The City Land Component Payment for each tax fiscal year shall be in an amount equal to the City Tax rate then in effect for such tax fiscal year, applied against the then current assessed valuation that is to be determined by the Assessor of the City of Buffalo of the non-depreciable portion of all tax parcels constituting the Project (assessed as land). The City Variable Component Payment for each tax fiscal year shall be an amount equal to the City Tax rate then in effect for such tax fiscal year applied to the product of (i) the then current assessed valuation that is to be determined by the Assessor of the City of Buffalo of the depreciable portion of all tax parcels constituting the Project (assessed as buildings or other improvements), and (ii) the payment factor applicable to such tax fiscal year as shown on Schedule A attached hereto and made a part hereof. Each such payment shall be delivered to the City of Buffalo, Attn: City Assessor, or such other place as may be designated from time to time by the City. Fifty percent (50%) of each required annual payments for each City tax fiscal year must be made by July 31 of that year, with the balance to be made by December 31 of such year (unless otherwise required by the City), or such payment shall be considered delinquent.
- (c) In addition to the foregoing, the Company shall pay all special district charges, special assessments and special ad valorem levies (specifically including but not limited to any fire district charges or "curb charges"), and pure water charges and sewer charges that are levied against the Project are to be paid in full in accordance with normal billing practices as if the Agency did not have an interest in the Project.
- Valuation of Future Additions to the Facility. If there shall be a future addition to the Facility constructed or added in any manner after the date of this PILOT Agreement, the Company shall notify the Agency of such future addition ("Future Addition"). The notice to the Agency shall contain a copy of the application for a building permit, plans and specifications, and any other relevant information that the Agency may thereafter request. Upon the earlier of substantial completion, or the issuance of a certificate of occupancy for any such Future Addition to the Facility, the Company shall become liable for payment of an increase in the total payments in lieu of taxes payable under this PILOT Agreement ("Total PILOT Payment"). The Agency shall notify the Company of any proposed increase in the Total PILOT Payment related to such Future Addition. If the Company shall disagree with the determination of assessed value for any Future Additions made by the Agency, then and in that event that valuation shall be fixed by a court of competent jurisdiction. Notwithstanding any disagreement between the Company and the Agency, the Company shall pay the increased PILOT payment until a different Total PILOT Payment shall be established. If a lesser Total Annual Payment is determined in any proceeding or by subsequent agreement of the parties, the Total PILOT Payment shall be re-computed and any excess payment shall be refunded to the Company or, in the Agency's sole discretion, such excess payment shall be applied as a credit against the next succeeding PILOT payment(s).

- (4) The payments required under Paragraph (2) of this section shall in no event be more than would be otherwise payable as taxes if the Agency did not have an interest in the Project.
- (5) Upon the termination of the periods shown in Paragraph (2) of this section, for the respective taxing authorities, the Company shall make full payment in lieu of all taxes on the Project as if the Agency did not have an interest in the Project.

Section 4. Proration and Transfer of Facility.

- (1) During the last year of the term of the Leaseback Agreement the Company may prorate any of its payments in lieu of taxes on the basis of the actual period during which the Agency has an interest in the Project so that there shall exist no period of time for which the Company is obliged to make payments in lieu of taxes in addition to the actual tax payments to which the Project is subject, under current law, at the time the Agency's interest in the Project is terminated.
- (2) In the event that the Facility is transferred from the Agency to the Company (the lease/leaseback agreements are terminated), and the Company is ineligible for a continued tax exemption under some other tax incentive program, or the exemption results in a payment to the Affected Tax Jurisdictions in excess of the payment described in Section 3 herein, or this Agreement terminates and the property is not timely transferred back to the Company, the Company agrees to pay no later than the next tax lien date (plus any applicable grace period), to each of the Affected Tax Jurisdictions, an amount equal to the taxes and assessments which would have been levied on the Facility if the Facility had been classified as fully taxable as of the date of transfer or loss of eligibility of all or a portion of the exemption described herein or date of termination.

Section 5. Obligations and Rights of the Company in Relation to Tax Assessments and Levies.

- (1) Subject to the provisions of the Leaseback Agreement, the Company in cooperation with the Agency shall:
- (a) cause the appropriate real estate tax assessment office and tax levy officers to assess the Project and apply tax rates to the respective assessments as if the Agency did not have an interest in the Project; and
- (b) cause the appropriate real estate tax assessment office and tax levy officers to submit to the Company, when the respective types of taxes are levied on privately owned property, statements specifying the respective amounts and due dates of taxes involved in this PILOT Agreement which the appropriate taxing authorities would receive if the Agency did not have an interest in such property; and
- (c) file any accounts or tax returns required with the appropriate real estate tax assessment office and tax levy officers.

The payments the Company is required to make under this PILOT Agreement are (2) subject to the Company's rights, hereby granted, (a) to have all of the rights and remedies of a taxpayer as if and to the same extent as if the Company were the owner of the Project, with respect to any proposed assessment or change in assessment with respect to the Project by any of the Affected Tax Jurisdictions, (b) to seek to obtain refunds of any such payments made including payments made pursuant to this PILOT Agreement, (c) likewise shall be entitled to protest before and be heard by the appropriate assessors or Board of Assessment Review, and shall be entitled to take any and all appropriate appeals or initiate any proceedings to review the validity or amount of any assessment or the validity or amount of any tax equivalent provided for herein, and (d) the Company shall have all of the rights and remedies of a taxpayer with respect to any tax, service charge, special benefit, ad valorem levy, assessment, or special assessment or service charge in lieu of which the Company is obligated to make a payment pursuant to this PILOT Agreement, as if and to the same extent as if the Company were the owner of the Project. The Agency shall join in any procedure for obtaining relief under this paragraph to the extent that the Agency's consent is required for the Company to undertake such procedure; provided, however, that the Company shall continue to make the payments in lieu of taxes required by this PILOT Agreement adjusted for any reduction as provided above so long as the Leaseback Agreement shall remain in effect.

Section 6. Effect of Fulfillment of the Requirement and Clawback. Once having paid the amounts required by this PILOT Agreement, the Company shall not be required to pay any real estate taxes for which payments in lieu of taxes have been made. Notwithstanding the foregoing, in the event that the Agency shall determine (i) that the Company has submitted an application, or documentation in support of an application, which contained a false or intentionally misleading statement as to any fact which is material to the Company's application for benefits or which omitted any information which, if included, would have rendered any information in the application or supporting documentation false or misleading in any material respect, and (ii) that such false or misleading statement or omission was made knowingly and intentionally for the purpose of obtaining financial assistance, then the Company shall forfeit any future tax exemptions or abatements and shall be required to pay to the appropriate taxing authority the amount of any real property, mortgage or sales tax abatements or exemptions received. The amount of benefits recaptured shall be: (i) for real property taxes, the difference between the amount of payment in lieu of taxes paid and the amount that would have been paid in real estate taxes if the Agency did not have an interest in the project; (ii) for sales taxes, the value of the sales tax exemption received and (iii) for the mortgage tax, the value of any mortgage recording tax for which an exemption was granted. Further, and again, notwithstanding anything contained herein to the contrary, the Agency and the Company have entered into that certain Agent and Financial Assistance Project Agreement, dated as of March 1, 2022 (the "Agent Agreement"), pursuant to which the Agency has the right to terminate, recapture, and/or modify financial assistance, including sales tax exemption benefits and real property tax abatement benefits (collectively, "Financial Assistance"), upon the terms and conditions set forth in the Agent Agreement. The Company recognizes and agrees that, if at any time, it fails to maintain its covenants and/or the terms and conditions as set forth in the Agent Agreement so as to effect a Recapture Event Determination as described within the Agent Agreement, then the Company may be subject to immediate termination or modification of Financial Assistance and/or be required to pay to the Agency an amount equal to any or all of the Financial Assistance as prescribed by the terms and conditions of the Agent Agreement.

Section 7. Events of Default.

- (1) The following shall constitute "Event(s) of Default" hereunder:
- (a) The failure by the Company to (i) make any such payments in lieu of taxes when due, whether for a full tax fiscal year or years or for a portion of a tax fiscal year pursuant to Sections 2 or 3 hereof within thirty (30) days of the payment due date (the "Delinquency Date"), whereupon the amount or amounts so in default shall continue as an obligation of the Company until fully paid; ii) make any other payments described herein on or before the last day of any applicable cure period within which said payment can be made without penalty; or (iii) the occurrence and continuance of any events of default under the Leaseback Agreement after the expiration of any applicable cure periods.
- (2) Upon the occurrence of any Event of Default hereunder, in addition to any other right or remedy the Agency and/or the Affected Tax Jurisdictions may have at law or in equity, the Agency and/or Affected Tax Jurisdictions may, immediately and without further notice to the Company (but with notice to the Agency with respect to actions maintained by the Affected Tax Jurisdictions) pursue any action in the courts to enforce payment or to otherwise recover directly from the Company any amounts so in default.
- In addition, if payments pursuant to this PILOT Agreement are not made by the Delinquency Dates, or if any other payment required to be made hereunder is not made by the last day of any applicable cure period within which said payment can be made without penalty, the Company shall pay penalties and interest as set forth herein. With respect to payments to be made pursuant to Section 3 herein, if said payment is not received by the Delinquency Date defined above, Company shall pay, in addition to said payment, (i) a late payment penalty equal to five percent (5%) of the amount due and (ii) for each month, or any part thereof, that any such payment is delinquent beyond the first month, interest on the total amount due plus the late payment penalty, in an amount equal to one percent (1%) per month. With respect to all other payments due hereunder, if said payment is not paid within any applicable cure period, Company shall pay, in addition to said payment, the greater of the applicable penalties and interest or penalties and interest which would have been incurred had payments made hereunder been tax payments to the Affected Tax Jurisdictions. The Agency and the Company hereby acknowledge the right of the Affected Tax Jurisdictions to recover directly from the Company any amounts so in default pursuant to General Municipal Law § 874(6). The Company shall promptly notify the Agency of any action brought, or other measure taken, by taxing authority to recover such amounts. It is understood that the right of any taxing authority herein acknowledged is in addition to, and shall not impair, the Agency's own rights arising from a breach of this PILOT Agreement. Should the Agency or the County or the City commence any action to recover directly from the Company any amounts so in default, such parties shall be entitled to recover from the Company the amount due, the late payment penalty, interest, expenses, costs and disbursements, together with the reasonable attorneys' fees necessary to prosecute such action or proceeding.

- (4) If the Project is not being used in accordance with the Act or the Leaseback Agreement, or if an Event of Default occurs, the Company shall make payments in lieu of taxes on the Project in such amounts as would be payable as real estate taxes levied on the Project if the Agency did not have an interest in the Project. The applicable tax assessment and tax levy rates shall be those in effect in the records of the appropriate taxing authorities.
- (5) The period for the payments required by Paragraph (4) of this section shall commence on the date the Agency determines (a) that the use of the Project under the Act or the Leaseback Agreement is not being complied with, or (b) that an Event of Default has occurred and is continuing.
- Section 8. Survival of the Company's Obligations. The obligations of the Company under this PILOT Agreement shall survive the termination or expiration of the Leaseback Agreement, for whatever reason terminated or expired.
- <u>Section 9. Assignment.</u> No portion of any interest in this Agreement may be assigned by the Company, nor shall any person other than the Company be entitled to succeed to or otherwise obtain any benefits of the Company hereunder without the prior written consent of the Agency, which shall not be unreasonably withheld or delayed.

Section 10. Miscellaneous.

- (1) This Agreement may be executed in any number of counterparts each of which shall be deemed an original but which together shall constitute a single instrument.
- (2) All notices, claims and other communications hereunder shall be in writing and shall be deemed to be duly given if personally delivered or mailed first class, postage prepaid, or by nationally-recognized overnight courier, as follows:

To the Agency:

Erie County Industrial Development Agency

95 Perry Street, Suite 403 Buffalo, New York 14203 Attn: Chief Executive Officer

With a copy to:

Harris Beach PLLC

726 Exchange Street, Suite 1000 Buffalo, New York 14210

Attn: Robert G. Murray, Esq.

To the Company:

Great Point Studio Management (B) QOZB, LLC

28 Wells Avenue, Ground Floor Yonkers, New York 10701

Attn: Robert Halmi, Managing Partner

With a copy to: Rupp Baase Pfalzgraf Cunningham

424 Main Street, Rear Buffalo, New York 14222 Attn: Horace Gioia, Esq.

or at such other address as any party may from time to time furnish to the other party by notice given in accordance with the provisions of this Section. All notices shall be deemed given when mailed or personally delivered in the manner provided in this Section.

- (3) This Agreement shall be governed by, and all matters in connection herewith shall be construed and enforced in accordance with, the laws of the State of New York applicable to agreements executed and to be wholly performed therein and the parties hereto hereby agree to submit to the personal jurisdiction of the federal or state courts located in Erie County, New York.
- (4) To the extent the Facility is declared to be subject to taxation or assessment by an amendment to the Act, other legislative change, or by final judgment of a Court of competent jurisdiction, the obligations of the Company hereunder shall, to such extent, be null and void.
- (5) Notwithstanding any other term or condition contained herein, all obligations of the Agency hereunder shall constitute a special obligation payable solely from the revenues and other monies, if any, derived from the Facility and paid to the Agency by the Company. Neither member of the Agency nor any person executing this Agreement on its behalf shall be liable personally under this Agreement. No recourse shall be had for the payment of the principal or interest on amounts due hereunder or for any claim based upon or in respect of any modification of or supplement hereto against any past, present or future member, officer, agent, servant, or employee, as such, of the Agency, or of any successor or political subdivision, either directly or through the Agency or any such successor, all such liability of such members, officer, agents, servants and employees being, to the extent permitted by law, expressly waived and released by the acceptance hereof and as part of the consideration for the execution of this Agreement.

(Remainder of page intentionally left blank)

[Signature page to PILOT Agreement]

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and year first above written.

ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

By: Name: Elizabeth A. O'Keefe

Title: Vice President of Operations

GREAT POINT STUDIO MANAGEMENT (B) QOZB, LLC

By:

Name: Robert Halmi
Title: Managing Partner

[Acknowledgment Page to the PILOT Agreement]

STATE OF NEW YORK) COUNTY OF ERIE) SS.:
On the Statisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that she executed the same in her capacity, and that by her signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.
Notary Public Public
ATIQA Z ABIDI Notary Public - State of New York No. 01AB6432058 Qualified in Erie County My Commission Expires 04/25/20
STATE OF NEW YORK) COUNTY OF ERIE) SS.:
On the day of September, 2022, before me, the undersigned, personally appeared ROBERT HALMI , personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his capacity, and that by his signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.

Notary Public

[Signature page to PILOT Agreement]

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and year first above written.

ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

By: Name: Elizabeth A. O'Keefe

Title: Vice President of Operations

GREAT POINT STUDIO MANAGEMENT (B) QOZB, LLC

By: //w/exName: Robert Halmi

Title: Managing Partner

[Acknowledgment Page to the PILOT Agreement]

STATE OF NEW YORK) COUNTY OF ERIE) SS.:
On the day of September, 2022, before me, the undersigned, personally appeared ELIZABETH A. O'KEEFE , personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that she executed the same in her capacity, and that by her signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.
Notary Public
STATE OF NEW YORK) COUNTY OF ERIE WOODSS.: On the day of September, 2022, before me, the undersigned, personally appeared ROBERT HALMI, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his capacity, and that by his signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument. Notary Public - State -
Notary Public - State of New York NO. 01BR6366413 Qualified in Bronx County My Commission Expires Oct 30, 2025

PILOT Agreement dated as of September 1, 2022, by and between Erie County Industrial Development Agency, and Great Point Studio 1155 Niagara LLC SBL No. 99.34-9-1.1

Expiration of Leaseback: December 31, 2033

SCHEDULE A

Project/PILOT	TAX FISCAL YEAR		PAYMENT
Tax Year	County	City	FACTOR
PILOT Year 1	2024	2023-2024	10%
PILOT Year 2	2025	2024-2025	10%
PILOT Year 3	2026	2025-2026	10%
PILOT Year 4	2027	2026-2027	20%
PILOT Year 5	2028	2027-2028	20%
PILOT Year 6	2029	2028-2029	20%
PILOT Year 7	2030	2029-2030	30%
PILOT Year 8	2031	2030-2031	30%
PILOT Year 9	2032	2031-2032	30%
PILOT Year 10	2033	2032-2033	30%

HARRIS BEACH

ATTORNEYS AT LAW

LARKIN AT EXCHANGE 726 EXCHANGE STREET, SUITE 1000 BUFFALO, NEW YORK 14210 716.200.5050

KATHLEEN A. DRUMM

PRACTICE SUPPORT COORDINATOR
DIRECT: 716.200.5136

FAX: 716.200.5201 KDRUMM@HARRISBEACH.COM

August 2, 2023

VIA HAND DELIVERED

To: The Attached List of Affected Tax Jurisdictions

Re: Erie County Industrial Development Agency

Great Point Studio Management (B) QOZB, LLC

Project Address: 1155 Niagara Street, Buffalo, New York 14213

Ladies and Gentlemen:

On behalf of the Erie County Industrial Development Agency, I have enclosed for you, as the Assessor and Chief Elected Officials of each taxing jurisdiction within which the above-referenced project is located, a <u>revised</u> Application for Real Property Tax Exemption on Form RP-412-a with attached First Amendment to Payment In Lieu of Tax Agreement ("Amended PILOT Agreement").

Should you desire to discuss this matter or if you have any questions concerning this notice, please feel free to contact Robert Murray, Esq. at (716) 200-5180.

Very truly yours,

Kathleen A. Drumm

KAD:ms Encs.

cc:

Beth O'Keefe, Agency Carrie Hocieniec, Agency

Robert G. Murray, Esq., Harris Beach PLLC

Affected Taxing Jurisdictions August 2, 2023 Page 2

HARRIS BEACH HATTORNEYS AT LAW

List of Affected Taxing Jurisdictions

Erie County Industrial Development Agency Great Point Studio Management (B) QOZB, LLC

Project Address: 1155 Niagara Street, City of Buffalo, New York

Erie County

Regular Mail

Hon. Mark C. Poloncarz
Erie County Executive
Edward A. Rath County Office Building
95 Franklin Street, Room 1600
Buffalo, NY 14202

Regular Mail

Erie County Tax – RPTS
Attn: John Przybyla
Edward A. Rath County Office Building
95 Franklin Street, Room 100
Buffalo, NY 14202

Certified No.: 7019 1640 0000 1477 6089

Scott A. Bylewski, Esq., Director Erie County Real Property Tax Services Edward A. Rath County Office Building 95 Franklin Street, Room 100 Buffalo, NY 14202

City of Buffalo

Regular Mail

Hon. Byron W. Brown, City Mayor City Hall 65 Niagara Square, Room 201 Buffalo, NY 14202

Regular Mail

Ms. Latifa Mack-Hedgepeth Sr. Tax Administrator City Hall 65 Niagara Square, Room 120 Buffalo, NY 14202 Certified No.: 7019 1640 0000 1477 6096

Jason C. Shell, MPA, Commissioner City of Buffalo Assessment & Taxation Department 65 Niagara Square, Room 101 Buffalo, NY 14202

City School District of the City of Buffalo

Certified No.: 7019 1640 0000 1477 6102

Dr. Tonja M. Williams, Superintendent Buffalo City School District City Hall, Room 712 65 Niagara Square Buffalo, NY 14202 Regular Mail

Ms. Sharon Belton-Cottman, Board President Buffalo City School District City Hall, Room 801 65 Niagara Square Buffalo, NY 14202

Affected Taxing Jurisdictions Erie County Industrial Development Agency Great Point Studio Management (B) QOZB, LLC Project Address: 1155 Niagara Street, City of Buffalo, New York

Amendment to PILOT Agreement

Certified No.: 7019 1640 0000 1477 6089

Scott A. Bylewski, Esq., Director Erie County Real Property Tax Services Edward A. Rath County Office Building 95 Franklin Street, Room 100 Buffalo, NY 14202

6089	U.S. Postal Service [™] CERTIFIED MAIL [®] RECEIPT Domestic Mail Only	
3	For delivery information, visit our website	- \
1477	OFFICIAL Certified Mall Fee	
7	425	
H	Extra Services & Fees (check box, add fee as appropriate)	J.V.
	Heturn Receipt (hardcopy) \$ 3.55	MAKE
\equiv	Return Receipt (electronic) \$	7251 773
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Affected Taxing Jurisdictions Erie County Industrial Development Agency Great Point Studio Management (B) QOZB, LLC Project Address: 1155 Niagara Street, City of Buffalo, New York

Amendment to PILOT Agreement

Certified No.: 7019 1640 0000 1477 6096

Jason C. Shell, MPA, Commissioner City of Buffalo Assessment & Taxation Department 65 Niagara Square, Room 101 Buffalo, NY 14202

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9590 9402 5734 0003 4823 70 2. Article Number (Transfer from service label) 7019 1640 0000 1477	3. Service Type ☐ Adult Signature ☐ Adult Signature Restricted Delivery ☐ Certified Mail Restricted Delivery ☐ Collect on Delivery Restricted Delivery ☐ Goldect on Delivery Restricted Delivery ☐ Goldect on Delivery Restricted Delivery ☐ Goldect on Delivery Restricted Delivery ☐ Registered Mail Express® ☐ Registered Mail Express® ☐ Registered Mail Restricted Delivery ☐ Registered Mail Restricted	
PS Form 3811, July 2015 PSN 7530-02-000-9053	Domestic Return Receipt	

Affected Taxing Jurisdictions Erie County Industrial Development Agency Great Point Studio Management (B) QOZB, LLC Project Address: 1155 Niagara Street, City of Buffalo, New York

Amendment to PILOT Agreement

Certified No.: 7019 1640 0000 1477 6102

Dr. Tonja M. Williams, Superintendent Buffalo City School District City Hall, Room 712 65 Niagara Square Buffalo, NY 14202

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7019 1640	Postage \$ 2.55 = \$ 10.45 Total Por \$ Dr. Tonja M. Williams, Superintendent Buffalo City School District Street an City Hall, Room 712	
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   DATE:8/7/2023
    TIME: 10:24:36 AM
       HARRIS BEACH PLLC
        ACCOUNT #: 9573
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