

## PUBLIC HEARING SCRIPT

**Unifrax 1, LLC and/or Individual(s) or  
Affiliate(s), Subsidiary(ies), or Entity(ies)  
formed or to be formed on its behalf Project**

Public Hearing to be held on July 31, 2014 at 9:00 a.m.,  
at the Town of Tonawanda Town Hall, 2919 Delaware Avenue  
(Town Board Conference Room-Room #21), Kenmore, New York 14150

### ATTENDANCE

Annemarie Gramza, Unifrax

Anthony F. Caruana, Town of Tonawanda Supervisor

John Cappellino, ECIDA

#### **1. WELCOME:** Call to Order and Identity of Hearing Officer.

Hearing Officer: *Welcome. This public hearing is now open; it is 9:05 a.m. My name is Grant Lesswing. I am the Business Development Officer of the Erie County Industrial Development Agency, and I have been designated by the Agency to be the hearing officer to conduct this public hearing.*

#### **2. PURPOSE:** Purpose of the Hearing.

Hearing Officer: *We are here to hold the public hearing on the Unifrax 1, LLC and/or Individual(s) or Affiliate(s), Subsidiary(ies), or Entity(ies) formed or to be formed on its behalf project. The transcript of this hearing will be reviewed and considered by the Agency in determination of this project. Notice of this hearing appeared in The Buffalo News on Monday, July 21, 2014.*

#### **3. PROJECT SUMMARY:** Description of Project and Contemplated Agency Benefits.

Hearing Officer: *The proposed project (the "Project") consists of: (i) the leasehold interest in up to an approximately 17+/- acre parcel of land located at 300, 330, 333 and 360 Fire Tower Drive and the Fire Tower Drive Municipality Circle abatement property, Town of Tonawanda, Erie County, New York (the "Land") together with the existing improvements thereon (the "Existing Improvements"), (ii) the construction, renovation, upgrading and equipping of the Existing Improvements to include a new 40,230+/- SF connecting building for manufacturing operations*

*located between 333 and 330 Fire Tower Drive and installing new L3 wet-forming production equipment in the building located at 360 Fire Tower Drive (the "Improvements"), and (iii) the acquisition and installation in and around the Existing Improvements and Improvements by the Company of certain items of machinery, equipment and other tangible personal property (the "Equipment", and collectively with the Land, the Existing Improvements and the Improvements, the "Facility").*

*The proposed financial assistance contemplated by the Agency includes New York State and local sales and use tax exemption benefits, mortgage recording tax exemption benefits, and real property tax abatement benefits (in compliance with Agency's uniform tax exemption policy).*

**4. FORMAT OF HEARING:** Review rules and manner in which the hearing will proceed.

Hearing Officer: *All those in attendance are required to register by signing the sign-in sheet at the front of the room; you will not be permitted to speak unless you have registered. If you have a written comment to submit for the record, you may do so. Written comments may also be delivered to the Agency at 95 Perry Street, Suite 403, Buffalo, New York 14203 until the comment period closes on August 18, 2014. There are no limitations on written comments.*

**5. PUBLIC COMMENT:** Hearing Officer gives the Public an opportunity to speak.

Hearing Officer: *If anyone is interested in making a comment, please raise your hand, state your name and address; if you are representing a company, please identify the company. I request that speakers keep comments to 5 minutes, and if possible, 3 minutes.*

**The Hearing Officer calls on those who raise their hand.**

Good morning, my name is Annemarie Gramza and I'm representing Unifrax Corporation. This morning we are presenting an addition to our existing manufacturing building and connecting to our existing warehouse building. This is a connector building of approximately 40,250 sq. ft. ±. We are expanding our business to include wet line number 3, line 3 where we will be producing same products that we have in our existing manufacturing facility, we are just increasing our capacity. We plan on adding 25 jobs at this time. The building will consist of a metal structure with 10 feet of concrete on the bottom. The roof line will be no taller than the existing buildings that we have that are facing the 290 Youngman, it is

actually smaller. We are also including to put in a wet holding pond in the backend and redo our parking area.

This is Anthony Caruana and I'm Supervisor for the Town of Tonawanda and I'd like to make a statement on behalf of the Unifrax Corporation. Mr. Caruana then proceeded to read the attached letter.

**6. ADJOURNMENT.**

As there were no further comments, the Hearing Officer closed the public hearing at 9:20 a.m.



2919 Delaware Avenue - Room 11 • Kenmore, New York 14217 • (716) 877-8804  
Fax (716) 877-1261

Office of the Supervisor  
ANTHONY F. CARUANA

July 30, 2014

Erie County Industrial Development Agency  
95 Perry Street  
Buffalo, New York

RE: Hearing – UNIFRAX I LLC

Gentlemen:

On behalf of the Town of Tonawanda, I would like to express strong support for the proposed expansion of Unifrax in the Fire Tower Industrial Park, and the provision of financial benefits through the ECIDA.

Unifrax has been a valued member of our community since 1988, when the company constructed its main production facility on Fire Tower Drive. We have built a close working relationship with Unifrax in the years that have followed, responding to each opportunity the local facility has had to compete for new jobs and investment. In addition to including the facilities in our Empire Zone, the Town has ensured that water – a critical element of the production process – is delivered to the company's specifications.

The result of our relationship has been a series of successful projects:

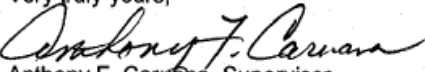
- Construction of the main production facility in 1988 and an expansion attachment in 1999 (185,450 square feet)
- Construction of a stand-alone warehouse addition adjacent to the I-290 (40,595 square feet)
- Relocation of worldwide headquarters and R&D operations to the nearby Riverview Solar Technology Park (44,000 square feet)

In the process, Unifrax has increased employment in Tonawanda by nearly 200 jobs since late 2001, when the company enrolled in the Empire Zone program.

When Unifrax presented this current project, the Town worked quickly to deliver key acreage through abandonment of a cul-de-sac adjacent to the property. With the assistance of the ECIDA and other development partners, we will see construction of another 40,230 square-foot addition, and the creation of 25 new jobs.

We will work with Unifrax to make this project a success and continue to work with them into the future as they build a prosperous business in our community.

Very truly yours,

  
Anthony F. Caruana, Supervisor  
Town of Tonawanda

"A GREAT PLACE TO LIVE, WORK AND PLAY"



**SIGN IN SHEET  
PUBLIC HEARING**

July 31, 2014, at 9:00 a.m.  
at the Town of Tonawanda Town Hall, 2919 Delaware Avenue  
(Town Board Conference Room-Room #21), Kenmore, New York 14150  
regarding:

**Unifrax 1, LLC and/or Individual(s) or Affiliate(s), Subsidiary(ies),  
or Entity(ies) formed or to be formed on its behalf**

Project Location: 300, 330, 333 & 360 Fire Tower Drive and Fire Tower Drive Municipality Circle  
abatement property, Tonawanda, New York 14150

Name	Company and/or Address	X box to speak/ comment
<i>Annemarie Gramza</i>	<i>UNIFRAX</i>	<i>X</i>
<i>Anthony F. Cavara</i>	<i>Town of Tonawanda Supervisor</i>	<i>X</i>
<i>John Coppet</i>	<i>SCIDA</i>	