



Media Release

Contact: Robbie-Ann McPherson
ECIDA/ILDC Marketing & Communications Director
716.856.6525 ext. 125 office 310.433.7443 cell

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FOR IMMEDIATE RELEASE

EDICA land development arm issues Request for Proposal for 23.73-acre parcel at Renaissance Commerce Park

Industrial Land Development Corporation (ILDC) seeking development of light manufacturing facility

Lackawanna, NY—The Industrial Land Development Corporation (ILDC), which serves as the land development arm of the Erie County Industrial Development Agency (ECIDA), issued a Request for Proposal (RFP) for the purchase and development of a light manufacturing facility on 23.73 acres at Renaissance Commerce Park (RCP) in Lackawanna.

“Since 2013, manufacturing-related businesses have successfully invested more than \$130 million building on this site, and created more than 400 jobs in Lackawanna,” said ILDC/ECIDA President and CEO John Cappellino. “The large parcels with rail, highway and port access are hard to find in our region. We are offering an opportunity for a developer or light manufacturer to purchase 23.73 acres, build a minimum 200,000 square foot light manufacturing facility, and join the historic revitalization of this property,” Cappellino said.

The ILDC is seeking developers with large light manufacturing projects, or light manufacturers needing a large industrial parcel, that will take advantage of RCP’s rail, port and highway access, New York State Brownfield Cleanup Program tax credits, Opportunity Zone designation, and the potential for lower-cost power.

Requirements in the RFP include:

- Project end user must be a light manufacturing company
- End user/light manufacturer must employ 150 employees or more
- Project must meet MWBE participation rate of at least 30% during construction
- Facility must be at least 200,000 square feet

Land speculation projects will not be considered.

Please see full RFP for all qualifying criteria and requirements at

https://www.ecidany.com/requests_for_proposals

All responses must be received by 1:00 p.m. September 6, 2024. Any inquiries should be directed to ILDC Property and Business Development Officer Andy Federick at afederick@ecidany.com, or 716-856-6525, ext. 128.

Erie County and the ILDC have led a group including the City of Lackawanna, the ECIDA, site owner Tecumseh Steel, National Grid, the Department of Environmental Conservation, National Fuel, Empire State Development and many other community stakeholders to acquire and develop 148 acres of the former Bethlehem Steel property along Route 5 into what is now Renaissance Commerce Park. The ILDC purchased the parcels described in the RFP from Tecumseh Redevelopment in late 2021. Negotiations are in progress for the purchase of an additional adjacent 50 acres.

RCP's expanded footprint will also allow ILDC to move forward with plans to extend the Shoreline Path Bike Trail south from Route 5 in Lackawanna to Woodlawn Beach.

The Erie County Industrial Development Agency is a public benefit corporation sanctioned by the State of New York to offer tax incentives to qualified businesses, and is dedicated to furthering economic development, adaptive reuse of qualified properties, job creation and ensuring a thriving business environment in Erie County. The staff of the ECIDA are not employees of the City of Buffalo, the County of Erie, or the State of New York. The ECIDA does not receive operating funds from taxpayer revenues. The ECIDA receives its operating funds by collecting fees from businesses that enter into contracts with the Agency, from investments, and from loan fees.

The Industrial Land Development Corporation, or ILDC, is the land development services and bond issuance arm of the ECIDA. The ILDC is overseen by a separate Board of Directors, Chaired by Erie County Executive Mark Poloncarz. For more information on the former Bethlehem Steel site redevelopment, visit www.ecidany.com/rcp.

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